

DUKSAN NEOLUX

Investor Relations 2020

The 1st INNO-Creator via Unlimited Challenge

Disclaimer

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Company's actual performance may change due to unexpected factors. These factors include deepened economic stagnation, decrease in customer demand, customer churn, price cut pressure, projects and equipment investments.

Financial information included in this material is prepared for investor's convenience which has not been qualified by the auditor. Note that changes to actual results could be made after the audit.

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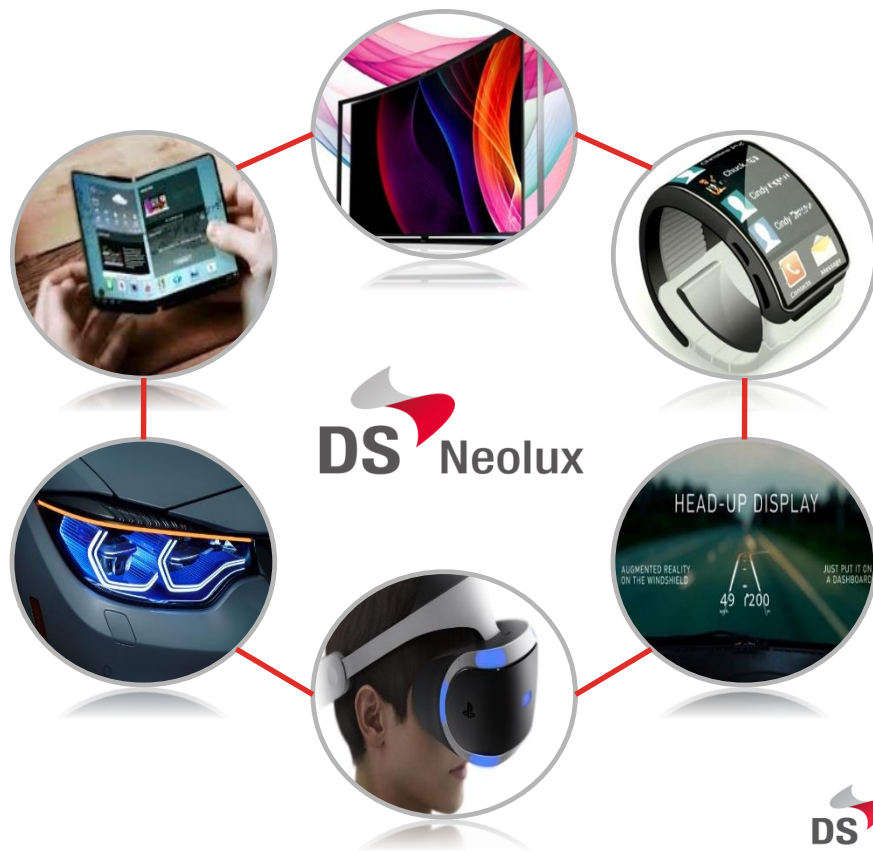
01. COMPANY IDENTITY

Organic material, key material in OLED industry

Leading OLED material provider

Vision

Self-developed high-efficiency, **low-voltage** and **long-lasting** OLED organic material



Vision

The First **INNO-Creator**
via **Unlimited Challenge**



Core Values

- Technical Excellence
- Customer Surprise
- Social Contribution
- People First



Business Policies

- Sympathy, Responsibility
- Confidence, Technology
- Process

02. COMPANY OUTLINE

Name of Company	Duksan Neolux co., Ltd.	Business Field	Manufacture and sale of OLED organic materials
CEO	Joonho Lee, Soohun Lee	Employee	175 (2019.09.30)
Capital	4,802 million	Business Site	21-32, Ssukgol-gil, Ipjang-myeon, Seobuk-gu, Cheonan-si, Chungcheongnam-do, Korea
Listed on KOSDAQ	2015. 02. 06.	Website	www.dsnl.co.kr

Chairman



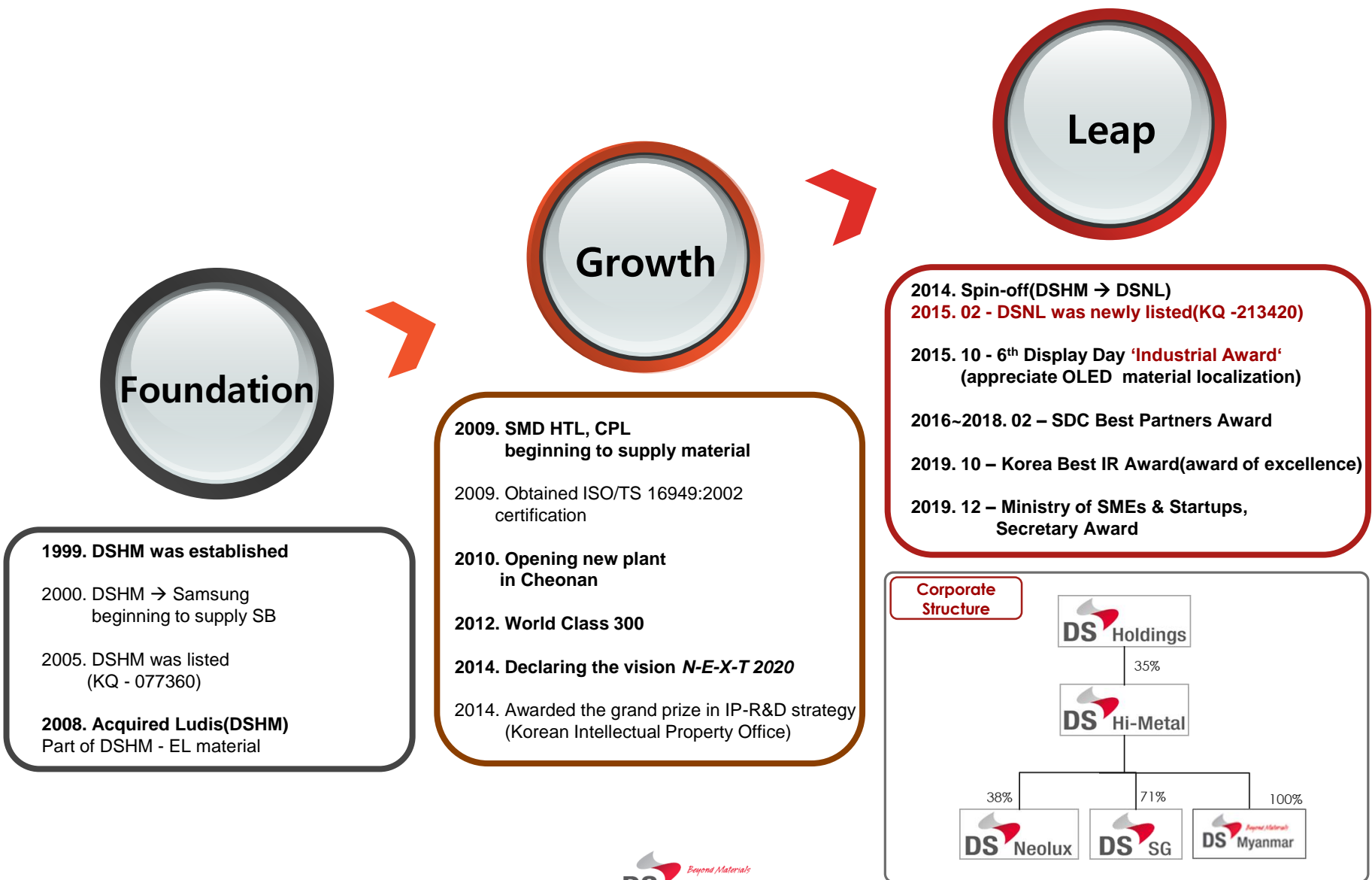
Joonho LEE

- Bachelor in economics at Busan National Univ.
- (former) Working at HYUNDAI Heavy Industries, HYUNDAI Precision&Ind.co.
- Founding DS Industrial(1982)
- Founding DS Hi-Metal(1999)
- (current) DS Hi-Metal CEO
- (current) DS Neolux CEO
- (current) DS Holdings CEO
- **(current) Chairman of DS Group**

Executives

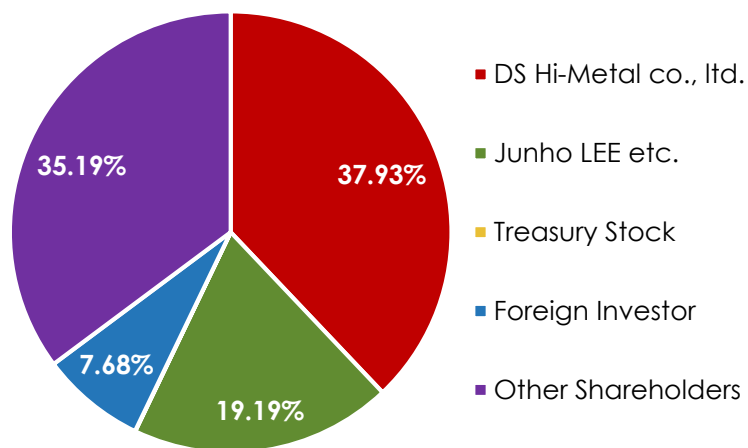
Position	Name	Career
Chief Executive Officer	Soohun LEE	<ul style="list-style-type: none"> ▪ Master in international studies at Korea Univ. ▪ (former) Dongbu Electronics
Chief Technical Officer	Sunggi KANG	<ul style="list-style-type: none"> ▪ Doctor in electronic material engineering at Sungkyunkwan Univ. ▪ (former) Samsung SMD
Chief Marketing Officer	Steven HWANG	<ul style="list-style-type: none"> ▪ B.A. Economics at Univ. of California ▪ (former) Samsung Semiconductor

03. COMPANY HISTORY



04. SHAREHOLDER INFORMATION

Shareholder



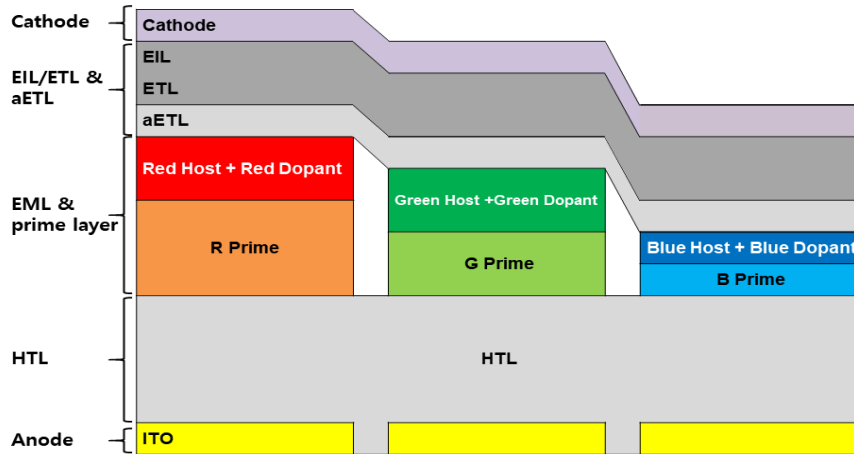
※ Total No. of Outstanding shares : 24,010,012 shares

Shareholder Info

No. of shares that could be issued	50,000,000 shares		
	Shareholders	No. of shares	Stake
DS Hi-Metal co., Ltd.	9,105,856	37.93%	DS Hi-Metal co., Ltd.
Junho LEE etc.	4,607,524	19.19%	Joonho Lee etc. (Joonho Lee : 17.21%)
Treasury Stock	5,528	0.02%	Treasury Stock
Foreign Investor	1,842,931	7.68%	(2019/12/30 : 14.3%)
Other Shareholders	8,448,173	35.19%	
Total	24,010,012	100%	

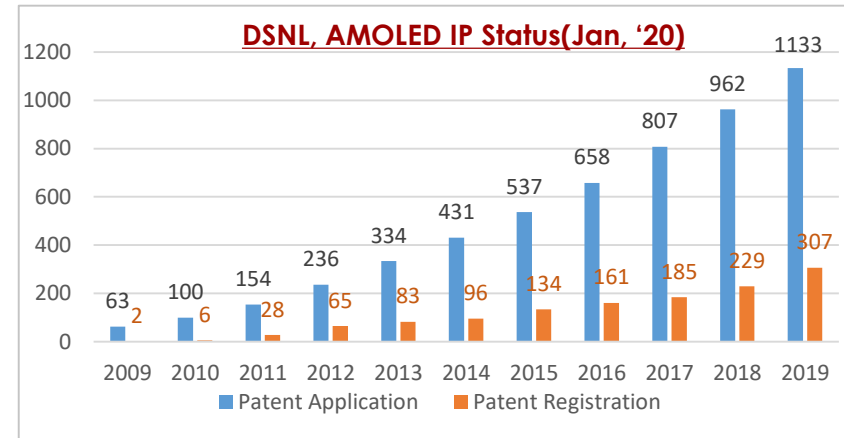
Manufacture, sale and R&D of OLED organic material

AMOLED Structure(RGB Type)



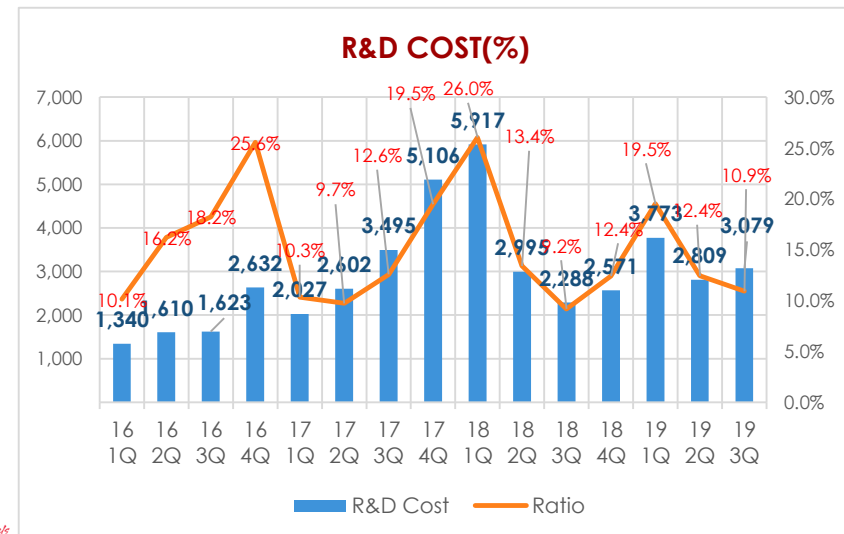
출처 : IHS/미래에셋대우증권

R & D



DSNL Products

Categories	Competitors	Our Company	M/S
HTL	1~2	MP	Top1
Red Host	1	MP	Top1
Red Prime	1	MP	Top1
Green Prime	1	MP	Top1



• Total Products : HTL(CPL), Red Host, Green Host, R,G,B Prime, ETL

06. MANUFACTURING FACILITIES

Enough facilities to respond to OLED's demand increase

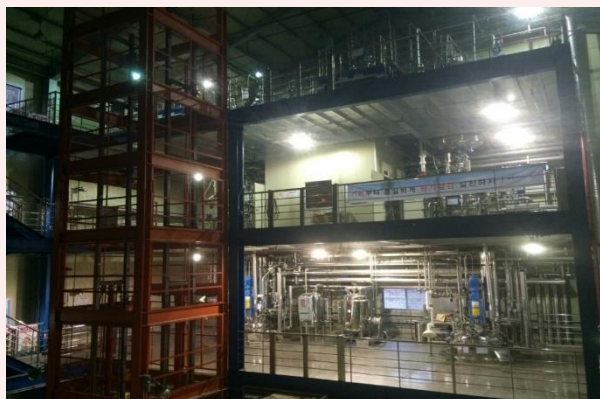
2019.09.30

Synthesis Facilities (3ton/Mon)

▪ 300ℓ



▪ 3000ℓ



Purification Facilities (1.7ton/Mon)

▪ Sublimation



07. MANUFACTURING PROCESS

Design, synthesize, and purify OLED material for mass production

Key patents at synthesis and comparative quality of control

Manufacturing Process

➤ Build a On-Time Delivery system

Synthesis



In-Line Manufacture System

- Prevent impurities mixed
- Maintain equal synthesis condition
- Promptly respond to Needs

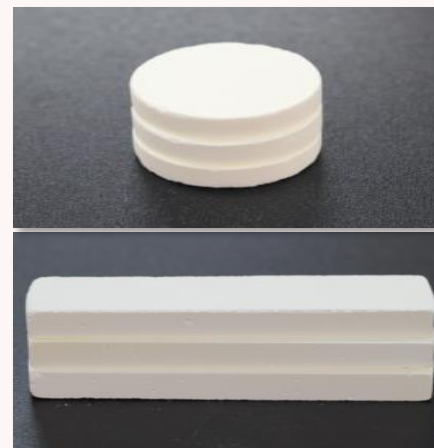
Purification



High purity Sublimator

- Clean Zone(Class10,000)
- Largest Global Capacity

Molding



Coin & Stick

- Clean Zone(Class1,000)
- Exclusively have stick shaped modeling technique in Korea
- High productivity and quality

08. GROWTH STRATEGY

Growth Strategy

Diversifying Portfolio

Looking to expand new business

- Prepare for the rapidly changing business environment
- Create a synergy effect with existing business

Entering new market

Customer Expansion

- Secure new customers through reinforcing sales and marketing
- Invest in R&D for new products and lead the market

Expanding Market Leadership

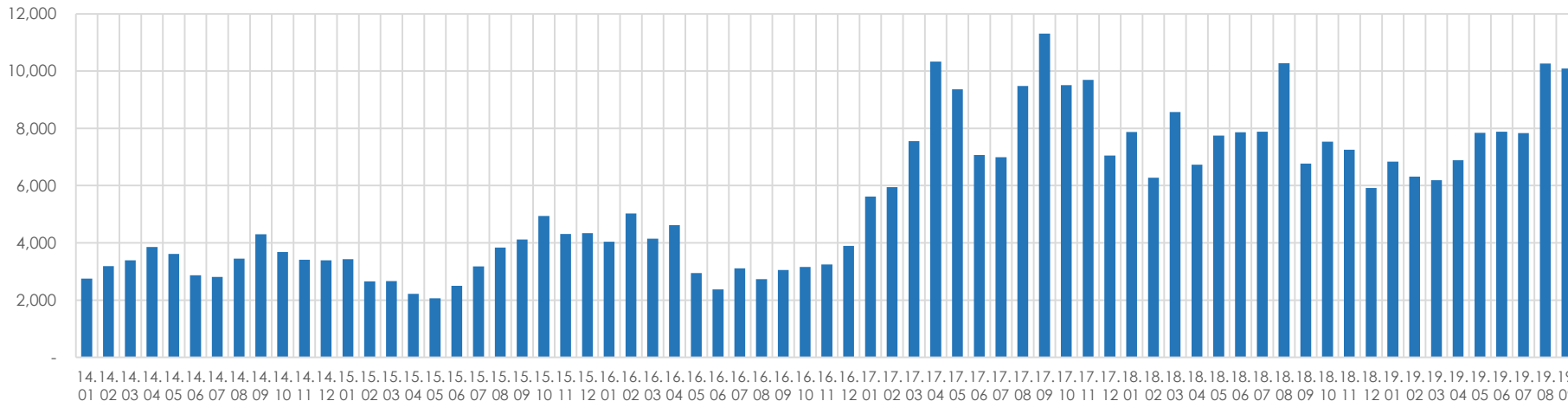
Consolidate the 1st position in domestic market

- Maximizing sales and operating profit through outstanding marketing strategies and securing technologies
- Expand long term supply contracts

09. MONTHLY/QUARTERLY RESULTS

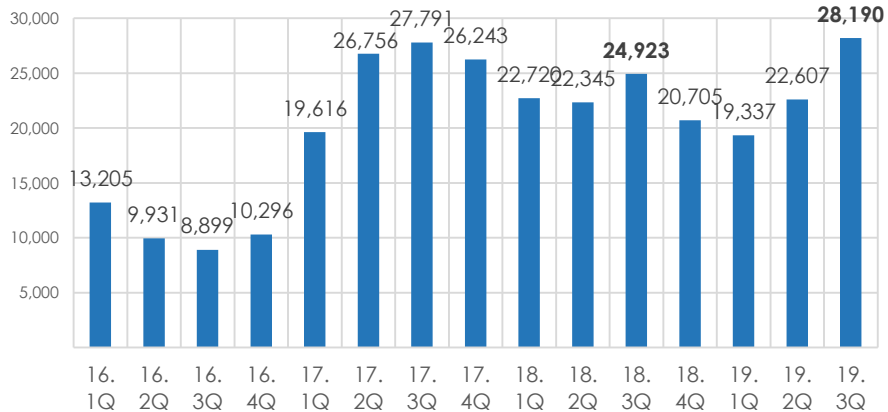
Monthly Sales(Seasonality)

KRWmn



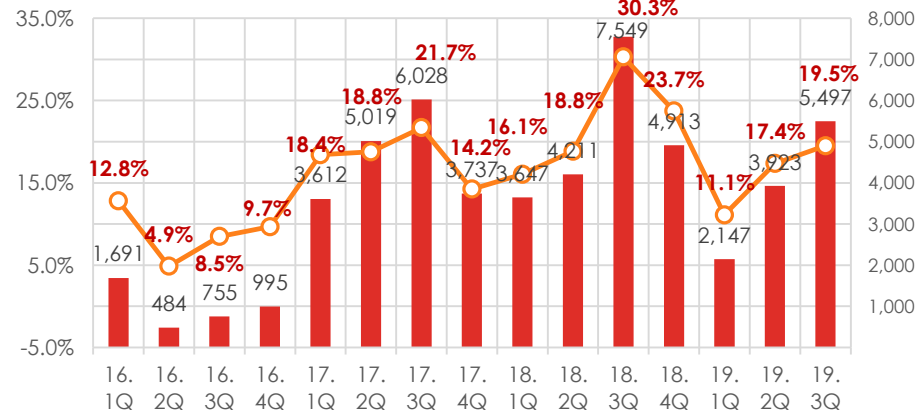
Quarterly Sales

KRWmn



Quarterly OP(M)

KRWmn



10. FINANCIAL

QoQ/YoY

KRWmn

	2019 3Q	QoQ	2019 2Q	2018 3Q	YoY
Revenue (COGS)	28,190 (69%)	25%	22,607 (70%)	24,923 (60%)	13%
GP (GPM)	8,646 (31%)	28%	6,780 (30%)	10,008 (40%)	-14%
SG&A	3,149 (11%)	10%	2,857 (13%)	2,459 (10%)	28%
OP (OPM)	5,497 (19%)	40%	3,923 (17%)	7,549 (30%)	-27%
Non-operating Income(Loss)	1,423 (5%)	TB	-127 (-1%)	834 (3%)	71%
Income before TAX	6,920 (25%)	82%	3,796 (17%)	8,383 (34%)	-17%

Condensed Balance Sheet

KRWmn

	2019. 09. 30	2018. 12. 31	2017. 12. 31	2016. 12. 31
[Current Assets]	79,461	72,142	76,721	52,396
[Non-Current Assets]	94,899	88,181	72,524	65,740
Total Assets	174,360	160,323	149,245	118,136
[Current Liabilities]	12,982	13,682	19,614	5,919
[Non-Current Liabilities]	7,757	5,695	7,149	3,688
Total Liabilities	20,739	19,377	26,763	9,607
[Capital Stock]	4,802	4,802	4,802	2,402
[Additional Paid-in Capital]	93,775	93,775	93,775	96,208
[Other Capital Categories]	311	311	311	3,326
[Retained Earnings]	54,734	42,058	23,594	6,593
Total Capital	153,622	140,946	122,482	108,528
Total Liabilities and Capital	174,360	160,323	149,245	118,136

Thank you!

DUKSAN NEOLUX
Investor Relations 2020

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