## 3Q19 Business Results

Oct. 2019

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## Disclaimer Statement

1. The consolidated financial information of KB Financial Group Inc. (the "Group") presented herein is based on the Korean International Financial Reporting Standards(K-IFRS). It is currently being reviewed by the Group's independent auditor, and accordingly, is subject to change.
2. The consolidated financial reports presented herein is based on Korean IFRS9(K-IFRS9). Note that the financial results for years before 2017 contained herein have not been restated retrospectively.
3. From 2018, for better peer comparison purpose, the Group reclassified certain interest income out of Net Gain/Loss on Financial Assets at FVPL under Other Operating Profit to Interest Income under Net Interest Income. Note that beginning from the financial results for 2017 contained herein have been restated retrospectively.
4. As KB Insurance and KB Capital became wholly-owned subsidiaries of the Group on July 7, 2017, the financial results of KB Insurance and KB Capital have been fully consolidated in the Group's financial statements since 3Q17.
5. Totals may not sum due to rounding.

## |. 3Q19 Financial Highlights _ Overview

- Group Profitability Overview

| bn won, \% | $\begin{array}{r} \text { 3Q19 } \\ \text { (Cumulative) } \end{array}$ | $\begin{array}{r} 3 \text { 3Q18 } \\ \text { (Cumulative) } \end{array}$ | YoY | 3Q19 | 2Q19 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | 6,868.6 | 6,591.5 | 4.2 | 2,319.4 | 2,297.1 | 1.0 |
| Net Fee \& Commission Income | 1,716.5 | 1,747.7 | -1.8 | 580.8 | 585.1 | -0.7 |
| Other Operating Profit | 49.1 | 42.2 | 16.4 | -30.0 | 17.0 | N.A. |
| Gross Operating Income | 8,634.2 | 8,381.4 | 3.0 | 2,870.2 | 2,899.2 | -1.0 |
| G\&A Expenses | 4,456.7 | 4,074.3 | 9.4 | 1,455.9 | 1,486.9 | -2.1 |
| Provision for Credit Losses | 459.9 | 427.8 | 7.5 | 166.1 | 102.1 | 62.7 |
| Net Operating Profit | 3,717.6 | 3,879.3 | -4.2 | 1,248.2 | 1,310.2 | -4.7 |
| Net Non-Operating Profit | 67.3 | 96.1 | -30.0 | 12.0 | 48.6 | -75.3 |
| Profit for the Period | 2,778.1 | 2,869.2 | -3.2 | 940.7 | 991.5 | -5.1 |
| Profit attributable to controlling interests | 2,777.1 | 2,868.8 | -3.2 | 940.3 | 991.1 | -5.1 |



Note1) Based on profit attributable to controlling interests
2) Major non-recurring items (after tax)

1Q18: Disposal gain of Bank's headquarter building(W83bn)


2Q18: Reversals of provisioning(W24bn) 3Q18: Reversals of provisioning(W67bn)
1Q19: ERP costs(W35bn) 2Q19: Reversals of provisioning(W59bn)
3Q19: Net reversals of provisioning(W15bn), KB Insurance ERP costs(W13bn)

## Highlights

Net Profit for 3Q19

$$
\begin{gathered}
H 940.3 \mathrm{bn} \\
(-5.1 \% \mathrm{QoQ})
\end{gathered}
$$

Dropped by $5.1 \%$ QoQ due to disappearance of 2 Q large-scale reversal of provisions and weak insurance business, but maintained over W900bn on a recurring basis due to cost reduction

Cumulative Net Interest Income for 3Q19

$$
\begin{gathered}
\text { W6,868.6bn } \\
(+4.2 \% \text { yoy })
\end{gathered}
$$

Continued solid growth backed by loan book momentum of the Bank and higher contribution from major subsidiaries such as KB Kookmin Card

## G\&A Expenses for 3Q19

$$
\underset{(-2.1 \% \text { QoQ) })}{W 1,455.9 b n}
$$

Reduced by 2.1\% QoQ as 2Q expenses related to accrued year-end bonus and seasonal costs disappeared, and decreased by $3.3 \%$ eliminating ERP costs of KB Insurance

Cumulative Net Profit for 3Q19

$$
\begin{gathered}
\forall H 2,17 \mathrm{bn} \\
(-3.2 \% \mathrm{YoY})
\end{gathered}
$$

Despite modest net interest income growth, decreased by 3.2\% YoY with costs related to digitalization and ERP, but increased slightly on a recurring basis

Net Fee \& Commission for 3Q19

## W580.8bn

( $-0.7 \%$ QoQ)
Decreased slightly QoQ due to weak commissions from trust and securities businesses reflecting sluggish stock marke and slowdown of sale of financial products

Cumulative Credit Cost for 3Q19

$$
0.19 \%
$$

(Bank 0.03\%)
Sharply increased QoQ as 2 Q large-scale reversals of provisioning disappeared, but retained low level of Group credit cost at 0.19\%
※ Non-recurring items for 3Q19 (before tax)

- Reversals of provisioning : W41bn from Kookmin Cable Investment (Bank: W25bn, KB Insurance: W16bn) - Additional provisioning in response to changes in retail credit scoring system : W20bn
- KB Insurance ERP costs : W18bn
- KB Kookmin Card tax adjustment : W29bn


## |. 3Q19 Financial Highlights _ Key Financial Indicators (1)



## Sustained profitability at around 10\% ROE

Cumulative ROE and ROA for 3Q19 recorded $10.11 \%$ and $0.75 \%$, respectively,

Came down slightly YoY due to increased costs related to digitalization and ERP as well as weak performance in insurance business this year while non-recurring income such as gains from sale of the Bank's headquarter building in 2018 disappeared
Quarterly ROE, on the recurring basis, continued to record around $10 \%$ in 2019

Loans in Won Growth (tn won, \%)


Reasonable growth applying flexible credit policy

Loans in Won of the Bank grew 1.4\% YTD and $0.5 \%$ QoQ, amounting to W261tn

Household loans increased 1.2\% YTD, mostly in Jeonse and unsecured loans, and continued quality growth with less-risky and prime assets Corporate loans increased 1.7\% YTD attributable to constant expansion of prime SME loans as well as $2.6 \%$ QoQ growth of SOHO loans

NIM (\%)


Continued efforts to secure earnings fundamental against NIM contraction

3Q Bank NIM fell 3bp to $1.67 \%$ due to lowered asset yields reflecting decline of market rates

3Q Group NIM fell 3bp QoQ reflecting lower margins of card financial assets on top of the Bank NIM contraction

While trying to manage proper margins even in low interest rate environment, KB aims to expand groupwide non-interest income sources

## |. 3Q19 Financial Highlights _ Key Indicators (2)


-O- Cumulative CIR
. O.... Cumulative CIR(Excl. non-recurring items)

## Constant improvement <br> of cost efficiency

Cumulative CIR for 3Q19 recorded 51.6\%, but came down $50.9 \%$ when excluding ERP costs of the Bank and KB Insurance

When accrued expenses related to year-end bonus(W47bn) and costs related to digitalization also excluded, cumulative CIR for 3Q19 dropped to $49.4 \%$, demonstrating clear downward trend over the past five years


$$
\begin{array}{ll}
\text {-o- Group CCR } & \text {-o- Bank CCR } \\
\text {----- Group CCR(Cumulative) } & ---- \text { - Bank CCR(Cumulative) }
\end{array}
$$

## Continued benign leve of credit cost

Group credit cost for 3Q19 recorded 0.21\%, maintaining its sub-normal level

Cumulative Group credit cost for 3 Q19 recorded $0.19 \%$ and posted a very benign level of $0.23 \%$ when excluding reversals of provisioning

The Bank's cumulative credit cost for 3Q19 marked $0.03 \%$, maintaining its low level

## Group BIS Ratio (Based on Basel III, \%)



The industry's highest
capital position

Group BIS and CET1 ratios are expected to improve to $15.29 \%, 14.39 \%$, respectively

Group BIS ratio increased 25 bp mainly due to growth of net profit and decrease of riskweighted assets in response to improvement in retail credit scoring system
KB secured the strongest capital buffer, given its highest CET1 capital, against macro slowdown

## |||. 3Q19 Key Takeaways _ Strategic actions for new LDR target \& earnings stability

- LDR trends \& new LDR target



## - Strategic actions to achieve new LDR target

- Minimize additional funding cost by diversifying funding sources from time deposits and low cost deposits to covered bonds
- 「2019 Loan Conversion Program」 led by the Korea government also contributes to relieve our funding burden related to new LDR regulation

Time deposits

- Rates of time deposits have decreased rapidly this year corresponding to market rate declines compared to rates of 1 H 19 and 2018
* Average rates of new time deposits : 2018 1.87\%, 1H19 1.90\%, 3Q19 1.61\%
- Put most our efforts to increase favorable deposits such as time deposits from financial institutions

Mortgage loan securitization utilizing Loan Conversion Program

- Securitization of mortgage loans helps relieving funding pressure from new LDR
- Expedite securitization process, if possible, to save related funding costs

Covered bonds

- Utilize covered bonds up to $1 \%$ of our total deposits in Won under low interest rate environment
- KRW 2.6 trillion of covered bonds can be recogoized as deposits as for new LDR guidelines, but
final decision will be made based on market conditions
* As of Sep 2019, Kookmin Bank has issued total KRW 2.1 trillion of covered bonds with maturity of 5 to 7 years and weighted average rate of 1.58\%
Low cost deposits
- Make all our marketing efforts to attract accounts for payroll, credit card and insurance premium settlement, etc.
- Core deposits increased 3.5\% YTD


## Strategic actions to improve earnings stability



Improved earnings stability

Secure interest income with reasonable growth mostly in Jeonse and unsecured loans Attract prime SME loans by applying flexible pricing policy and complementary services Make utmost efforts to attract low cost deposits

Expand product line-up of alternative investments such as real estate investments and debt-structured investments (e.g. ABCP) against higher market volatility Explore new business territory such as aircraft finance and reinforce IB business in global markets
Seek higher earnings by allocating more capital to bond investments and extending duration under low interest rate environment
Diversify investment coverage into emerging markets, Europe and U.S. to improve portfolio stability

Securities


## Attract more WM customers and AUM by expanding product line-up

 Strengthen revenue sources in IB business such as primary underwriting in IPO and corporate bonds, deal-sourcing of PFEnhance level of convenience of digital channels to secure competitive edge of brokerage business
Increase under-valued equity position and apply short-term momentum trading considering increased market uncertainty
Expand alternative investment deals in overseas, collaborating with local asset management companies

Insurance


Expand portion of low-loss ratio products and improve underwriting practices and claim process
Secure reasonable pricing to reflect high-loss ratio of medical indemnity insurance and increased cost of auto insurance

Increase alternative investment assets by utilizing groupwide joint investments and networks
||||. 3Q19 Financial Analysis_ Net Interest Income

- Group Net Interest Income

| bn won, \% | $\begin{array}{r} 3 \mathrm{Q} 19 \\ \text { (Cumulative) } \end{array}$ | $\begin{array}{r} 3 \mathrm{QQ18} \\ \text { (Cumulative) } \\ \hline \end{array}$ | YoY | 3Q19 | 2Q19 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | 11,012.0 | 10,073.1 | 9.3 | 3,671.6 | 3,694.0 | -0.6 |
| Loans | 9,253.9 | 8,397.9 | 10.2 | 3,086.2 | 3,098.4 | -0.4 |
| Financial Investments | 1,535.3 | 1,501.1 | 2.3 | 509.0 | 517.6 | -1.7 |
| Other | 222.8 | 174.1 | 28.0 | 76.4 | 78.0 | -2.1 |
| Interest Expense | 4,143.4 | 3,481.6 | 19.0 | 1,352.2 | 1,396.9 | -3.2 |
| Deposits | 2,650.9 | 2,188.5 | 21.1 | 863.8 | 895.7 | -3.6 |
| Debts \& Debentures | 1,396.8 | 1,222.7 | 14.2 | 457.6 | 468.2 | -2.3 |
| Other | 95.7 | 70.4 | 35.9 | 30.8 | 33.0 | -6.7 |
| Net Interest Income | 6,868.6 | 6,591.5 | 4.2 | 2,319.4 | 2,297.1 | 1.0 |

Net Interest Income (bn won)



NIM \%

||||. 3Q19 Financial Analysis_ Net Non-Interest Income

- Group Non-Interest Income

| bn won, \% | $\begin{array}{r} \text { 3Q19 } \\ \text { (Cumulative) } \end{array}$ | $\begin{array}{r} \text { 3Q18 } \\ \text { (Cumulative) } \end{array}$ | YoY | 3Q19 | 2Q19 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Fee \& Commission Income | 1,716.5 | 1,747.7 | -1.8 | 580.8 | 585.1 | -0.7 |
| Credit Card Fees | 289.8 | 325.2 | -10.9 | 102.2 | 87.0 | 17.5 |
| Trusts | 410.5 | 398.2 | 3.1 | 128.5 | 152.5 | -15.7 |
| Agent Activity Fees (Incl. Bancassurance) | 123.7 | 111.5 | 10.9 | 42.4 | 43.9 | -3.4 |
| Represent Securities (Incl. ITC Products) | 111.6 | 134.3 | -16.9 | 38.5 | 38.3 | 0.5 |
| Banking Activity Fees | 163.6 | 154.5 | 5.9 | 56.1 | 54.7 | 2.6 |
| Securities Business | 321.2 | 424.9 | -24.4 | 109.3 | 112.0 | -2.4 |
| Other | 296.1 | 199.1 | 48.7 | 103.8 | 96.7 | 7.3 |
| Other Operating Income | 49.1 | 42.2 | 16.4 | -30.0 | 17.0 | N.A. |
| Net Non-Interest Income | 1,765.6 | 1,789.9 | $-1.4$ | 550.8 | 602.1 | -8.5 |

Net Fee \& Commission Income (bn won)


Note) Based on each subsidiary's Net Fee \& Commission Income on the financial statements for group reporting

Net Fee \& Commission Income Contribution


Note) Based on simple arithmetic sum of each subsidiary's Net Fee \& Commission Income on the financial statements for group reporting

Composition of Net Fee \& Commission Income
(3Q19 Cumulative, bn won)


Bancassurance Mutual Fund Sales etc.
Trusts Banking Activities


Others (Inc. subsidiaries related activities)

Brokerage Credit Card Trusts $\square$ IB Others

Note) Based on simple arithmetic sum of each subsidiary's Net Fee \& Commission Income on the financial statements for group reporting

- Group G\&A Expenses

| bn won, \% | $\begin{array}{r} \text { 3Q19 } \\ \text { (Cumulative) } \end{array}$ | $\begin{gathered} \text { 3Q18 } \\ \text { (Cumulative) } \end{gathered}$ | YoY | 3Q19 | 2Q19 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee Benefits | 2,796.8 | 2,624.5 | 6.6 | 884.2 | 919.3 | -3.8 |
| Depreciation \& Amortization | 558.3 | 279.8 | 99.5 | 195.2 | 185.7 | 5.1 |
| Administrative Expenses | 937.3 | 1,027.1 | -8.7 | 326.3 | 318.1 | 2.6 |
| Others | 164.3 | 142.9 | 15.0 | 50.2 | 63.8 | -21.3 |
| G\&A Expenses | 4,456.7 | 4,074.3 | 9.4 | 1,455.9 | 1,486.9 | -2.1 |

G\&A Expenses $\&$ CIR (bn won, \%)


- Group Provision for Credit Losses

| bn won, \% | $\begin{array}{r} \text { 3Q19 } \\ \text { (Cumulative) } \end{array}$ | $\begin{array}{r} \text { 3Q18 } \\ \text { (Cumulative) } \end{array}$ | YoY | 3Q19 | 2Q19 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Loan Losses | 452.7 | 441.6 | 2.5 | 166.0 | 130.2 | 27.5 |
| Provision for Guarantees | 8.2 | -23.1 | N.A. | -0.1 | -10.0 | N.A. |
| Provision for Unused Commitments | -3.4 | 10.6 | N.A. | 0.0 | -8.5 | N.A. |
| Provision for Financial Guarantee Liabilities | 2.4 | -1.3 | N.A. | 0.2 | -9.6 | N.A. |
| Provision for Credit Losses | 459.9 | 427.8 | 7.5 | 166.1 | 102.1 | 62.7 |

Provision for Credit Losses \& CCR (bn won, \%)


Note) Non-recurring items include items such as ERP costs, etc.

## ||||. 3Q19 Financial Analysis_ Financial Position Overview

- Group Financial Position

| tn won, \% | 2019.9 | 2019.6 | QoQ | 2018.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 506.2 | 498.2 | 1.6 | 479.6 | 5.5 |
| Cash \& Due from Financial Institutions | 22.0 | 22.5 | -2.2 | 20.3 | 8.4 |
| FVTPL ${ }^{1)}$ Assets | 51.8 | 48.7 | 6.4 | 51.0 | 1.6 |
| Financial Investments | 68.4 | 64.3 | 6.4 | 61.7 | 10.9 |
| Loans | 326.3 | 324.9 | 0.4 | 319.2 | 2.2 |
| Property \& Equipment | 7.6 | 7.5 | 1.3 | 6.4 | 18.8 |
| Other Assets | 30.1 | 30.3 | -0.7 | 21.0 | 43.3 |
| Liabilities | 467.4 | 461.0 | 1.4 | 443.9 | 5.3 |
| FVTPL ${ }^{1)}$ Liabilities | 17.4 | 17.3 | 0.6 | 15.3 | 13.7 |
| Deposits | 288.6 | 288.4 | 0.1 | 276.8 | 4.3 |
| Debts | 33.5 | 30.2 | 10.9 | 33.0 | 1.5 |
| Debentures | 50.6 | 50.9 | -0.6 | 53.3 | -5.1 |
| Other Liabilities | 77.3 | 74.2 | 4.2 | 65.5 | 18.0 |
| Shareholder's Equity | 38.8 | 37.2 | 4.3 | 35.7 | 8.7 |
| Share Capital | 2.1 | 2.1 | 0.0 | 2.1 | 0.0 |
| Hybrid Securities | 0.4 | 0.4 | 0.0 | 0.0 | N.A. |
| Capital Surplus | 17.1 | 17.1 | 0.0 | 17.1 | 0.0 |
| Accumulated Other Comprehensive Income | 0.5 | 0.5 | 0.0 | 0.2 | 150.0 |
| Retained Earnings | 19.3 | 18.3 | 5.5 | 17.3 | 11.6 |
| Treasury Shares | -1.2 | -1.2 | N.A. | -1.0 | N.A. |
| Non-Controlling Interests | 0.6 | 0.0 | 0.0 | 0.0 | N.A. |
| Group Total Assets ${ }^{\text {2) }}$ | 772.5 | 755.3 | 2.3 | 731.8 | 5.6 |
| AUM ${ }^{3)}$ | 266.2 | 257.0 | 3.6 | 252.7 | 5.3 |

[^0]3) Including the Bank's trust asset not subject to group reporting

Group Assets (tn won)


Note) Based on each subsidiary's total assets on the financial statements for group reporting
Group AUM (tn won)


## ||l|. 3Q19 Financial Analysis_Assets \& Liabilities

- Bank Loans in Won

| tn won, \% | 2019.9 | 2019.6 | QoQ | 2018.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Household | 143.0 | 142.6 | 0.3 | 141.3 | 1.2 |
| Mortgage | 72.1 | 71.8 | 0.4 | 69.9 | 3.1 |
| General | 70.9 | 70.8 | 0.1 | 71.4 | -0.7 |
| [Home Equity] | 33.0 | 32.8 | 0.6 | 34.4 | -4.1 |
| Corporate | 118.1 | 117.2 | 0.8 | 116.1 | 1.7 |
| SME | 100.7 | 98.8 | 1.9 | 98.0 | 2.8 |
| [SOHO] | 67.3 | 65.6 | 2.6 | 65.6 | 2.6 |
| Large Corp. etc. | 17.4 | 18.4 | -5.4 | 18.1 | -3.9 |
| Total | 261.1 | 259.8 | 0.5 | 257.4 | 1.4 |

## Bank Deposits \& Debentures in Won

| tn won, \% | 2019.9 | 2019.6 | QoQ | 2018.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits | 266.3 | 267.1 | -0.3 | 256.9 | 3.7 |
| Core Deposits | 116.8 | 116.9 | -0.1 | 112.8 | 3.5 |
| Time \& Savings | 144.4 | 144.1 | 0.2 | 140.6 | 2.7 |
| [Time Deposits] | 131.1 | 131.2 | -0.1 | 127.4 | 2.9 |
| CD, RP, etc. | 5.1 | 6.1 | -16.4 | 3.5 | 45.7 |
| Debentures | 13.7 | 14.5 | -5.5 | 17.8 | -23.0 |
| Total | 280.0 | 281.6 | -0.6 | 274.7 | 1.9 |

## Loan Portfolio \& LDR (tn won, \%)



- Card Assets

| tn won, \% | 2019.9 | 2019.6 | QoQ | 2018.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Card | 17.8 | 17.0 | 4.7 | 17.3 | 2.9 |
| Credit Sales | 11.5 | 10.7 | 7.5 | 11.1 | 3.6 |
| [Installments] | 4.8 | 4.7 | 2.1 | 4.8 | 0.0 |
| Card Loans | 5.1 | 5.1 | 0.0 | 4.9 | 4.1 |
| Cash Advance | 1.2 | 1.2 | 0.0 | 1.3 | -7.7 |
| Factoring, etc. | 3.0 | 2.7 | 11.1 | 2.2 | 36.4 |
| Total | 20.8 | 19.7 | 5.6 | 19.5 | 6.7 |

## |V. 3 Q19 Asset Quality_ Group Overview

- Group Asset Quality

| bn won, \% | 2019.9 | 2019.6 | QoQ | 2018.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans for NPL Classification | 323,399.9 | 319,512.6 | 1.2 | 316,736.9 | 2.1 |
| Precautionary | 2,665.6 | 2,583.0 | 3.2 | 2,591.5 | 2.9 |
| Substandard | 806.7 | 733.4 | 10.0 | 694.9 | 16.1 |
| Doubtful | 637.8 | 820.1 | -22.2 | 882.2 | -27.7 |
| Estimated Loss | 339.3 | 344.9 | -1.6 | 343.3 | -1.2 |
| Sub-standard \& Below Loans(NPL)(A) | 1,783.8 | 1,898.5 | -6.0 | 1,920.4 | -7.1 |
| NPL Ratio | 0.55\% | 0.59\% | -0.04\%p | 0.61\% | -0.06\%p |
| Loan Loss Reserves(B) | 2.418 .5 | 2,521.1 | -4.1 | 2,667.6 | -9.3 |
| NPL Coverage Ratio(B/A) | 135.6\% | 132.8\% | 2.8\%p | 138.9\% | $-3.3 \%$ p |

Note) Based on simple arithmetic sum of each subsidiary's figures

## Credit Cost Ratio



- Precautionary \& Below Ratio / NPL Ratio (\%)


NPL Coverage Ratio (\%)


## IV. 3Q19 Asset Quality _ Bank \& Card

## Bank Asset Quality

| bn won, \% | 2019.9 | 2019.6 | QoQ | 2018.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans for NPL Classification | 280,043.4 | 277,171.5 | 1.0 | 274,486.0 | 2.0 |
| Precautionary | 1,321.0 | 1,247.7 | 5.9 | 1,245.7 | 6.0 |
| Substandard | 712.9 | 646.6 | 10.3 | 607.4 | 17.4 |
| Doubtful | 277.9 | 426.9 | -34.9 | 505.5 | -45.0 |
| Estimated Loss | 156.8 | 177.5 | -11.7 | 194.7 | -19.5 |
| NPL Ratio | 0.41\% | 0.45\% | -0.04\%p | 0.48\% | -0.07\%p |
| NPL Coverage Ratio | 118.1\% | 115.3\% | 2.8\%p | 122.3\% | -4.2\%p |

## Card Asset Quality

| bn won, \% | 2019.9 | 2019.6 | QoQ | 2018.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans for NPL Classification | 20,863.5 | 19,695.6 | 5.9 | 19,499.6 | 7.0 |
| Precautionary | 842.1 | 812.4 | 3.7 | 799.5 | 5.3 |
| Substandard | 0.6 | 3.3 | -81.8 | 3.2 | -81.3 |
| Doubtful | 243.1 | 229.1 | 6.1 | 217.5 | 11.8 |
| Estimated Loss | 67.3 | 55.5 | 21.3 | 48.6 | 38.5 |
| NPL Ratio | 1.49\% | 1.46\% | 0.03\%p | 1.38\% | 0.11\%p |
| NPL Coverage Ratio | 246.6\% | 262.4\% | -15.8\%p | 278.1\% | -31.5\%p |

## Provision for Loan Losses

| bn won, \% | $\begin{array}{r} \text { 3Q19 } \\ \text { (Cumulative) } \end{array}$ | $\begin{array}{r} \text { 3Q18 } \\ \text { (Cumulative) } \end{array}$ | YoY | 3Q19 | 2Q19 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank | 59.1 | 11.0 | 437.3 | 41.5 | -18.1 | N.A. |
| Household | 174.8 | 134.4 | 30.1 | 70.1 | 49.6 | 41.3 |
| Corporate | -115.7 | -123.4 | N.A. | -28.6 | -67.7 | N.A. |
| Card | 316.9 | 301.4 | 5.1 | 110.3 | 98.6 | 11.9 |

## Delinquency Ratio (\%)



Bank Credit Cost Ratio (\%)


## V. Appendix _ Overview of Group Subsidiaries ${ }^{11}$ (3Q19 Cumulative)

| bn won | Ownership | Assets | Shareholder's Equity | Profit for the Period | ROA ${ }^{2)}$ | ROE ${ }^{2)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| KB Kookmin Bank | 100.0\% | 377,996.0 | 28,606.5 | 2,006.7 | 0.73\% | 9.82\% |
| KB Securities | 100.0\% | 45,976.9 | 4,677.3 | 224.7 | 0.67\% | 6.59\% |
| KB Insurance | 100.0\% | 36,641.5 | 3,951.4 | 233.9 | 0.88\% | 8.37\% |
| KB Kookmin Card | 100.0\% | 22,509.8 | 3,993.3 | 251.0 | 1.60\% | 8.57\% |
| KB Asset Management | 100.0\% | 261.0 | 183.0 | 35.9 | 19.45\% | 28.93\% |
| KB Capital | 100.0\% | 10,377.2 | 1,142.9 | 100.7 | 1.38\% | 12.52\% |
| KB Life Insurance | 100.0\% | 10,038.7 | 625.8 | 18.2 | 0.25\% | 4.09\% |
| KB Real Estate Trust | 100.0\% | 365.2 | 273.7 | 42.6 | 17.16\% | 22.37\% |
| KB Savings Bank | 100.0\% | 1,321.9 | 209.8 | 13.4 | 1.33\% | 8.74\% |
| KB Investment | 100.0\% | 739.6 | 201.5 | -1.9 | N.A. | N.A. |
| KB Data Systems | 100.0\% | 44.1 | 20.5 | 4.1 | 13.63\% | 29.79\% |
| KB Credit Information | 100.0\% | 28.6 | 14.8 | -0.5 | N.A. | N.A. |

Note 1) Based on each subsidiary's financial statements for group reporting 2) Annualized

## V. Appendix _ Condensed Income Statement by Subsidiaries

| bn won | Group | 3Q19(Cumulative) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | KB Kookmin Bank | KB Securities | KB Insurance | KB Kookmin Card | KB Asset Management | KB Capital | KB Life Insurance | Others ${ }^{1)}$ |
| Net Interest Income | 6,868.6 | 4,747.4 | 400.7 | 464.8 | 915.1 | 0.7 | 232.6 | 121.5 | -14.2 |
| Net Fee \& Commission Income | 1,716.5 | 846.7 | 426.3 | -114.4 | 173.2 | 85.1 | 247.0 | -12.8 | 65.4 |
| Other Operating Profit | 49.1 | -96.2 | 5.9 | 588.1 | -154.0 | 5.7 | -185.3 | -37.9 | -77.2 |
| Gross Operating Income | 8,634.2 | 5,497.9 | 832.9 | 938.5 | 934.3 | 91.5 | 294.3 | 70.8 | -26.0 |
| G\&A Expenses | 4,456.7 | 2,721.0 | 556.4 | 644.2 | 306.0 | 42.2 | 78.9 | 49.0 | 59.0 |
| Provision for Credit Losses | 459.9 | 55.5 | 10.0 | -15.1 | 324.8 | 0.0 | 82.2 | -2.4 | 4.9 |
| Net Operating Profit | 3,717.6 | 2,721.4 | 266.5 | 309.4 | 303.5 | 49.3 | 133.2 | 24.2 | -89.9 |
| Net Non-Operating Profit | 67.3 | 3.1 | 43.5 | 14.1 | -4.3 | -0.4 | 1.5 | 0.1 | 9.7 |
| Profit for the Period | 2,778.1 | 2,006.7 | 224.7 | 234.2 | 251.0 | 35.9 | 102.3 | 18.2 | -94.9 |
| Profit attributable to controlling interests | 2,777.1 | 2,006.7 | 224.7 | 233.9 | 251.0 | 35.9 | 100.7 | 18.2 | -94.0 |


| bn won | Group | 3Q18(Cumulative) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | KB Kookmin Bank | KB Securities | KB Insurance | KB Kookmin | KB Asset Management | KB Capital | KB Life Insurance | Others ${ }^{1)}$ |
| Net Interest Income | 6,591.5 | 4,512.2 | 396.6 | 457.6 | 866.4 | 0.7 | 229.3 | 139.8 | -11.1 |
| Net Fee \& Commission Income | 1,747.7 | 903.6 | 505.7 | -107.3 | 171.3 | 85.1 | 120.6 | -9.6 | 78.3 |
| Other Operating Profit | 42.2 | -226.5 | -72.7 | 617.6 | -67.3 | 1.0 | -90.6 | -62.6 | -56.7 |
| Gross Operating Income | 8,381.4 | 5,189.3 | 829.6 | 967.9 | 970.4 | 86.8 | 259.3 | 67.6 | 10.5 |
| G\&A Expenses | 4,074.3 | 2,492.6 | 542.6 | 590.7 | 294.4 | 42.1 | 69.5 | 47.1 | -4.7 |
| Provision for Credit Losses | 427.8 | 1.5 | 0.8 | 11.5 | 320.7 | 0.0 | 70.5 | -0.6 | 23.4 |
| Net Operating Profit | 3,879.3 | 2,695.2 | 286.2 | 365.7 | 355.3 | 44.7 | 119.3 | 21.1 | -8.2 |
| Net Non-Operating Profit | 96.1 | 137.1 | 9.1 | 5.6 | -20.2 | -1.3 | 2.1 | -1.0 | -35.3 |
| Profit for the Period | 2,869.2 | 2,079.3 | 211.2 | 261.1 | 245.5 | 32.5 | 90.0 | 13.4 | -63.8 |
| Profit attributable to controlling interests | 2,868.8 | 2,079.3 | 211.2 | 260.9 | 245.5 | 32.5 | 89.5 | 13.4 | -63.5 |

Note 1) Includes financial results of the holding company, the other subsidiaries and adjustment for consolidation

# *b KB Financial Group 

## 이 종목의 더 많은 IR정보 확인하기

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[^0]:    Note 1) Fair Value Through Profit or Loss
    2) Based on simple arithmetic sum of each subsidiary's total assets on the financial statement for group reporting and AUM

