

INVESTOR RELATIONS

2019 3Q Financial Results

Disclaimer

This presentation has been prepared by BGF retail to provide information for investors.

All financial information contained in this document is based on K-IFRS.

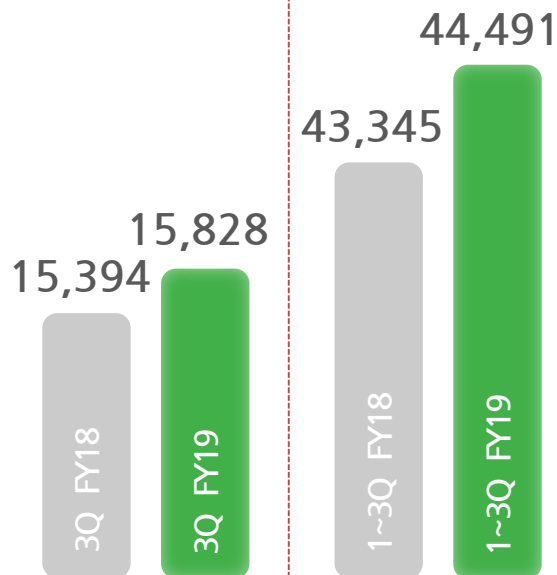
The information should not be utilized for any legal purposes in regards to investors' investment results.

In addition, the information was prepared in advance, prior to being audited by external auditors, solely for the investors' convenience. Thus, this is subject to change in the process of final auditing by external auditors.

1. Highlights

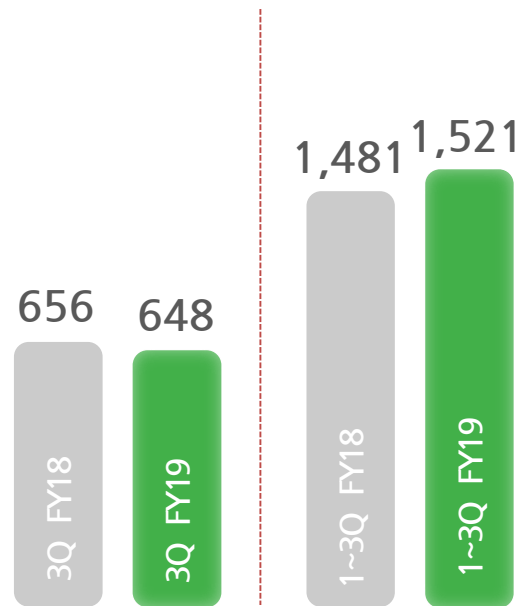
Sales

(unit:100mIn KRW)



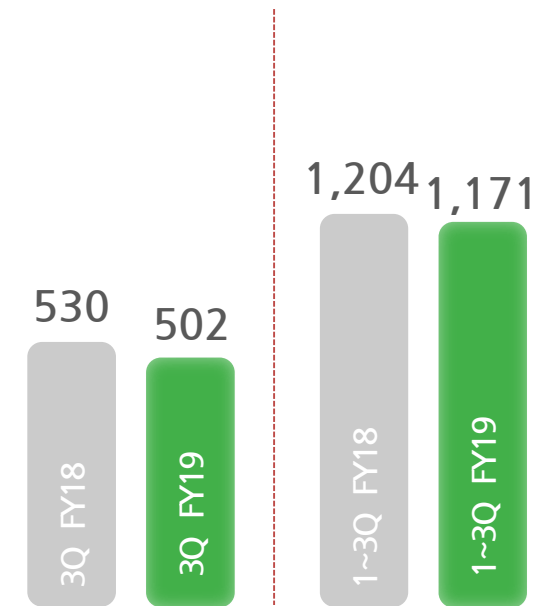
Operating Profit

(unit:100mIn KRW)



Net Income

(unit:100mIn KRW)



- **S a l e s** : The number of stores growth & superior new store openings due to franchisee demand increase.
- **O P** : Average product margin growth trend maintained in despite of the unfriendly environment such as localized typhoon on the weekend.
- **O t h e r s** : Based on 'K-IFRS No.1116', we adjusted the cumulative effect of 'K-IFRS No.1116' only to the beginning retained earnings of 2019.

2. Financial Results

■ Profit and Loss

(Unit: 100mln KRW, %)

Account	3Q FY19	3Q FY18	YoY	1~3Q FY19	1~3Q FY18	YoY
Sales	15,828	15,394	2.8	44,491	43,345	2.6
Gross Profit	2,846	2,806	1.4	7,928	7,671	3.4
Operating Profit	648	656	-1.2	1,521	1,481	2.7
Income Before Tax	655	695	-5.8	1,558	1,583	-1.6
Net Income	502	530	-5.3	1,171	1,204	-2.7

■ Financial Position

(Unit: 100mln KRW)

Account	3Q FY19	FY18
Assets	21,431	14,826
Current Assets	7,244	6,961
Cash and Cash Equivalents	399	353
Financial Instruments	624	1,894
Other Financial Assets	1,421	1,713
Inventories	1,026	1,034
Non-current Assets	14,187	7,865
Other Financial Assets	2,559	1,663
PP&E	5,296	4,861
Intangible Assets	503	508
Right-of-use assets	5,191	-
Liabilities	15,512	9,609
Current Liabilities	9,782	7,637
Trade & Other Payables	5,410	5,215
Other Financial Liabilities	3,492	1,574
└ Lease liabilities	1,656	-
Short-term Borrowings	23	51
Non-current Liabilities	5,730	1,972
Other Financial Liabilities	5,508	1,756
└ Lease liabilities	3,817	-
Equity	5,919	5,217
Capital Stock	173	173

Appendix 1

■ Profit and Loss Statement

(Unit: 100mln KRW)

Account	3Q FY19	2Q FY19	1Q FY19	4Q FY18	3Q FY18	2Q FY18	1Q FY18
Sales	15,828	15,165	13,498	14,414	15,394	14,785	13,166
Gross Profit	2,846	2,769	2,313	2,525	2,806	2,632	2,233
SG&A	2,198	2,159	2,050	2,111	2,150	2,068	1,972
Operating Profit	648	610	263	414	656	564	261
Income Before Tax	655	622	281	442	695	596	292
Net Income	502	459	210	338	530	453	221

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