## INVESTOR RELATIONS

2019 2Q Financial Results

## Disclaimer

This presentation has been prepared by BGF retail to provide information for investors.

All financial information contained in this document is based on K-IFRS.

The information should not be utilized for any legal purposes in regards to investors' investment results.

In addition, the information was prepared in advance, prior to being audited by external auditors, solely for the investors' convenience. Thus, this is subject to change in the process of final auditing by external auditors.

## 1. Highlights

Sales

| 15,165 | 27,951 ${ }^{28,663}$ |  |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
| 14,785 |  |  |
| $\stackrel{\infty}{\square}$ | $\stackrel{\infty}{\infty}$ |  |
| o | 王 | $\pm$ |

Operating Profit (unititoomn KRW)


- S a I e s: The number of stores growth, increase sales growth in Food category.
- O P : Average product margin improved, despite SG\&A ratio increase by the number of stores growth.
- Others: Based on 'K-IFRS No.1116', we adjusted the cumulative effect of 'K-IFRS No.1116' only to the beginning retained earnings of 2019.


## 2. Financial Results

- Profit and Loss
(Unit: 100mln KRW, \%)

| Account | $\begin{gathered} \text { 2Q } \\ \text { FY19 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY18 } \end{gathered}$ | YoY | $\begin{gathered} 1 \mathrm{H} \\ \text { FY19 } \end{gathered}$ | $\begin{gathered} 1 \mathrm{H} \\ \text { FY18 } \end{gathered}$ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 15,165 | 14,785 | 2.6 | 28,663 | 27,951 | 2.5 |
| Gross Profit | 2,769 | 2,632 | 5.2 | 5,082 | 4,865 | 4.5 |
| Operating Profit | 610 | 564 | 8.2 | 873 | 825 | 5.8 |
| Income Before Tax | 622 | 596 | 4.4 | 903 | 888 | 1.7 |
| Net Income | 459 | 453 | 1.3 | 669 | 674 | -0.7 |

- Financial Position
(Unit: 100mln KRW)

| Account | 2Q FY19 | FY18 |
| :--- | ---: | ---: |
| Assets | 20,883 | 14,826 |
| Current Assets | 6,884 | 6,961 |
| Cash and Cash Equivalents | 192 | 353 |
| Financial Instruments | 700 | 1,894 |
| Other Financial Assets | 1,474 | 1,713 |
| Inventories | 1,058 | 1,034 |
|  |  |  |
| Non-current Assets | 2,499 | 7,865 |
| Other Financial Assets | 5,165 | 1,663 |
| PP\&E | 549 | 4,861 |
| Intangible Assets | 5,190 | 508 |
| Right-of-use assets | 15,465 | - |
| Liabilities | 9,732 | 9,609 |
| Current Liabilities | 5,425 | 7,637 |
| Trade \& Other Payables | 3,537 | 5,215 |
| Other Financial Liabilities | 1,684 | 1,574 |
| L Lease liabilities | 23 | - |
| Short-term Borrowings | 5,733 | 51 |
| Non-current Liabilities | 5,516 | 1,972 |
| Other Financial Liabilities | 3,796 | 1,756 |
| Lease liabilities | 5,418 | - |
| Equity | 173 | 5,217 |
| Capital Stock |  | 173 |

## Appendix 1

- Profit and Loss Statement

| Account | 2Q FY19 | 1Q FY19 | 4Q FY18 | 3Q FY18 | 2Q FY18 | 1Q FY18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 15,165 | 13,498 | 14,414 | 15,394 | 14,785 | 13,166 |
| Gross Profit | 2,769 | 2,313 | 2,525 | 2,806 | 2,632 | 2,233 |
| SG\&A | 2,159 | 2,050 | 2,111 | 2,150 | 2,068 | 1,972 |
| Operating Profit | 610 | 263 | 414 | 656 | 564 | 261 |
| Income Before Tax | 622 | 281 | 442 | 695 | 596 | 292 |
| Net Income | 459 | 210 | 338 | 530 | 453 | 221 |

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