## **INVESTOR RELATIONS**

2019 2Q Financial Results



This presentation has been prepared by BGF retail to provide information for investors.

All financial information contained in this document is based on K-IFRS.

The information should not be utilized for any legal purposes in regards to investors' investment results.

In addition, the information was prepared in advance, prior to being audited by external auditors, solely for the investors' convenience. Thus, this is subject to change in the process of final auditing by external auditors.

## 1. Highlights



- S a l e s : The number of stores growth, increase sales growth in Food category.
- O P: Average product margin improved, despite SG&A ratio increase by the number of stores growth.
- Others: Based on 'K-IFRS No.1116', we adjusted the cumulative effect of 'K-IFRS No.1116' only to the beginning retained earnings of 2019.

## 2. Financial Results

Drofit and Loca

Profit	(Unit: 100mln KRW, %)					
Account	2Q FY19	2Q FY18	YoY	1H FY19	1H FY18	YoY
Sales	15,165	14,785	2.6	28,663	27,951	2.5
Gross Profit	2,769	2,632	5.2	5,082	4,865	4.5
Operating Profit	610	564	8.2	873	825	5.8
Income Before Tax	622	596	4.4	903	888	1.7
Net Income	459	453	1.3	669	674	-0.7

## Account 2Q FY19 FY18 20,883 14,826 Assets Current Assets 6,884 6,961 Cash and Cash Equivalents 353 192 Financial Instruments 700 1,894 Other Financial Assets 1,474 1,713 Inventories 1,058 1,034 Non-current Assets 13,999 7,865 Other Financial Assets 2,486 1,663 PP&E 5,165 4,861 Intangible Assets 549 508 Right-of-use assets 5,190 \_ Liabilities 15,465 9,609 **Current Liabilities** 9,732 7,637 Trade & Other Payables 5,425 5,215 Other Financial Liabilities 3,537 1,574 └ Lease liabilities 1,684 \_ Short-term Borrowings 23 51 Non-current Liabilities 5,733 1,972 Other Financial Liabilities 5,516 1,756 Lease liabilities 3,796 -Equity 5,418 5,217

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Financial Position

Capital Stock

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(Unit: 100mln KRW)

Profit and Loss Statement

(Unit: 100mln KRW)

Account	2Q FY19	1Q FY19	4Q FY18	3Q FY18	2Q FY18	1Q FY18
Sales	15,165	13,498	14,414	15,394	14,785	13,166
Gross Profit	2,769	2,313	2,525	2,806	2,632	2,233
SG&A	2,159	2,050	2,111	2,150	2,068	1,972
Operating Profit	610	263	414	656	564	261
Income Before Tax	622	281	442	695	596	292
Net Income	459	210	338	530	453	221



