

LG Uplus

2Q19 Earnings Release

August 9th, 2019



Disclaimer

As of January 1, 2010 we adopted the Korean International Financial Reporting Standards (K-IFRS).

The aforementioned forward-looking statements are influenced by changes in the management environment and relative events, and by their nature, these statements refer to uncertain circumstances. Consequently, due to these uncertainties, the Company's actual future results may differ materially from those expressed or implied by such statements.

We applied new accounting standard of 'K-IFRS 1115' as of Jan 1st, 2018 and K-IFRS 1116 'Leases' is effective for annual periods beginning on or after January 1, 2019. That said, there are no obligation to apply the new standard to previous financial statements.

The information contained herein should not be utilized for any legal purposes in regards to investors' investment results. The Company hereby expressly disclaims any and all liability for any loss or damage resulting from the investors' reliance on the information contained herein.

In addition, the information contained herein has been prepared in advance, prior to being audited by external auditors, solely for the convenience of investors of the Company, and is subject to change in the process of final auditing by external auditors.

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Business Overview Wireless / Smart Home / Enterprise

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Income Statements (Consolidated)

							(Unit : K	RW in billion)
Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
Revenue	2,979.9	2,980.7	2,991.9	3,172.5	3,020.4	3,199.6	+7.3%	+5.9%
Service Revenue	2,270.1	2,343.2	2,325.6	2,405.6	2,314.3	2,378.0	+1.5%	+2.8%
Handset Revenue	709.9	637.6	666.2	766.9	706.0	821.6	+28.9%	+16.4%
Expenses	2,792.3	2,769.7	2,763.7	3,068.4	2,825.7	3,051.1	+10.2%	+8.0%
Operating Income	187.7	211.1	228.1	104.1	194.6	148.6	∆29.6%	∆23.7%
<i>OP Margin</i> ¹⁾	6.3%	7.1%	7.6%	3.3%	6.4%	4.6%	<i>∆2.4%p</i>	∆ 1.8%p
<i>OP Margin²⁾</i>	8.3%	9.0%	9.8%	4.3%	8.4%	6.2%	∆ <i>2.8%p</i>	∆2.2%р
Non-operating Balance	(25.7)	(22.0)	(20.3)	(14.7)	(19.0)	(16.3)	∆26.1%	∆14.4%
Income Before Tax	162.0	189.0	207.9	89.4	175.6	132.3	∆30.0%	∆24.7%
Net Income	115.5	137.1	153.8	75.3	132.6	98.5	∆28.1%	∆25.7%
Net Income Margin ³⁾	3.9%	4.6%	5.1%	2.4%	4.4%	3.1%	∆ 1.5%р	∆ 1.3%р
EBITDA	604.1	626.3	640.3	532.2	689.9	651.1	+4.0%	∆5.6%
EBITDA Margin ⁴⁾	20.3%	21.0%	21.4%	16.8%	22.8%	20.3%	∆0.7%р	∆2.5%р
EBITDA Margin ⁵⁾	26.6%	26.7%	27.5%	22.1%	29.8%	27.4%	+0.7%р	∆2.4%р

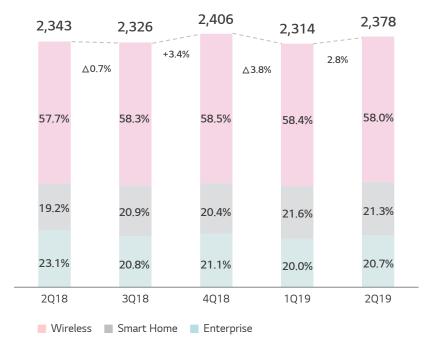
1) Operating Income/Revenue 2) Operating Income/Service Revenue 3) Net Income/Revenue

4) EBITDA/Revenue 5) EBITDA/Service Revenue

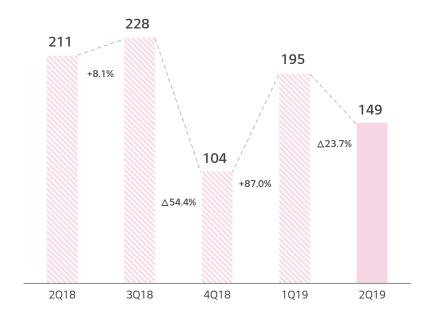
Service Revenue/Operating Income (Consolidated)

Service Revenue

(Unit : KRW in billion)



Operating Income



Balance Sheets (Consolidated)

							(Unit : Kl	RW in billion)
Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
Total Assets	13,612.0	13,243.2	13,059.8	13,939.9	14,418.0	14,749.3	+11.4%	+2.3%
Current Assets	4,909.2	4,646.4	4,515.5	4,247.2	4,685.9	4,419.4	∆4.9%	∆5.7%
Cash & Cash Equivalents ¹⁾	528.9	667.9	335.1	399.9	417.8	416.7	∆37.6%	∆0.3%
Non-current Assets	8,702.7	8,596.8	8,544.3	9,692.7	9,732.0	10,329.9	+20.2%	+6.1%
Property, Plant and Equipment	6,378.6	6,271.3	6,199.4	6,465.8	6,736.6	7,136.1	+13.8%	+5.9%
Intangible Assets	897.7	842.1	782.9	1,705.7	1,626.3	1,548.3	+83.9%	∆4.8%
Total Liabilities	7,134.7	6,628.5	6,291.8	7,086.6	7,607.2	7,837.6	+18.2%	+3.0%
Current Liabilities	4,191.8	3,761.0	3,625.3	3,833.0	4,281.1	4,543.3	+20.8%	+6.1%
Short-term Borrowings	15.0	15.0	15.0	10.0	10.0	10.0	∆33.3%	+0.0%
Current Portion of LT Debt	929.2	905.0	930.6	884.8	848.5	854.8	∆5.5%	+0.7%
Non-current Liabilities	2,942.9	2,867.5	2,666.6	3,253.6	3,326.1	3,294.4	+14.9%	∆1.0%
Corporate Bond etc ²⁾	2,371.3	2,290.4	2,072.1	2,076.3	2,222.3	2,135.2	∆6.8%	∆3.9%
Total Shareholders' Equity	6,477.3	6,614.8	6,767.9	6,853.4	6,810.8	6,911.7	+4.5%	+1.5%
Retained Earnings	3,064.1	3,200.9	3,354.3	3,447.2	3,404.5	3,503.0	+9.4%	+2.9%
Net Debt	2,786.7	2,542.5	2,682.5	2,571.2	2,663.0	2,583.3	+1.6%	∆3.0%
Net Debt to Equity Ratio ³⁾	43.0%	38.4%	39.6%	37.5%	39.1%	37.4%	∆1.1%p	∆1.7%p
Total Liabilities to Equity Ratio ⁴⁾	110.1%	100.2%	93.0%	103.4%	111.7%	113.4%	+13.2%p	+1.7%p

1) Cash & Cash Equivalents : Cash & Cash Equivalents + Short term AFS financial assets + Financial Institutuion Deposit

2) Corporate Bond etc : Corporate Bond + Long-term borrowings

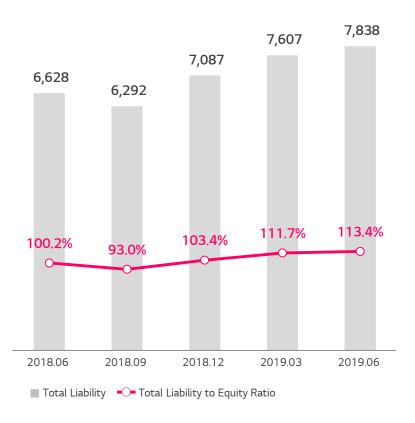
3) Net Debt to Equity Ratio : Net Debt/Total Shareholders' Equity

4) Total Liabilities to Equity Ratio : Total Liabilities/Total Shareholders' Equity

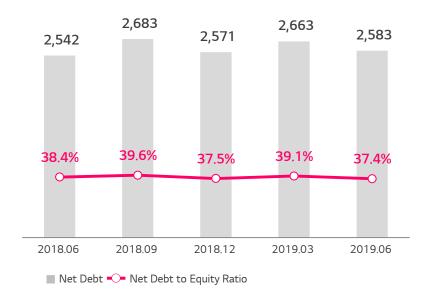
Financial Ratio (Consolidated)

Total Liability to Equity Ratio

(Unit : KRW in billion)



Net Debt to Equity Ratio



Business Overview

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Wireless

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Classfication	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
Wireless Revenue ¹⁾	1,334.6	1,341.3	1,350.8	1,411.5	1,344.7	1,374.1	+2.4%	+2.2%
Service Revenue	1,254.0	1,257.5	1,269.6	1,278.8	1,258.2	1,284.7	+2.2%	+2.1%
Interconnection	80.6	83.8	81.2	132.7	86.6	89.3	+6.6%	+3.2%
Wireless Subscribers ²⁾	13,410	13,678	13,971	14,128	14,398	14,694	+7.4%	+2.1%
Total Net Adds	228	267	294	156	270	296	+10.7%	+9.3%
MNO Net Adds ³⁾	168	201	239	125	176	200	∆0.3%	+13.5%
MVNO Net Adds	59	67	55	31	94	96	+43.7%	+1.5%

(Unit: KRW in billion, Thousands)

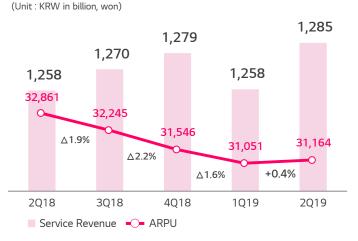
1) Wireless Revenue : Subsidiary MVNO revenue adjusted

Service Revenue : Monthly fee+Usage Charges+VAS+Revenue Discount+Data

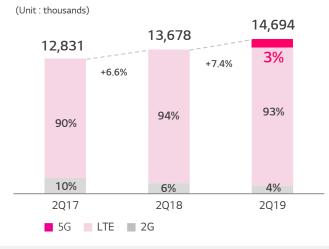
2) Subscribers : MSIT's new subscriber disclosure basis including RASS

3) YoY increase if the impact of closing public military phone account is excluded

Revenue



Subscribers Mix



Business Overview

Smart Home

						(L	Init: KRVV in Dillior	n, Thousands)
Classfication	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
Smart Home Revenue	440.7	444.6	483.1	477.2	497.9	505.7	+13.7%	+1.6%
IPTV	202.1	205.5	244.2	233.6	250.2	249.2	+21.3%	∆0.4%
Broadband	183.8	185.3	187.1	190.4	195.9	205.6	+11.0%	+4.9%
VoIP	54.9	53.9	51.8	53.2	51.8	50.9	∆5.5%	∆1.7%
Smart Home Subscribe	ers							
IPTV ¹⁾	3,672	3,790	3,908	4,019	4,149	4,241	+11.9%	+2.2%
Broadband ²⁾	3,881	3,946	4,010	4,038	4,111	4,170	+5.7%	+1.4%
VolP	4,095	4,060	4,019	3,981	3,942	3,901	∆3.9%	∆1.0%

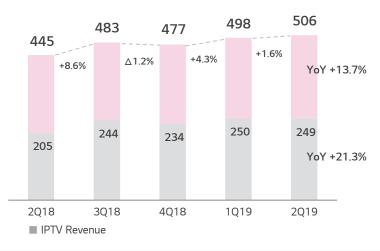
(Unit: KRW in billion, Thousands)

1) IPTV : STB subscriber base

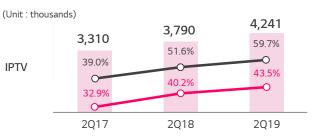
2) Broadband : Including corporate subscirbers from Aug. 2015

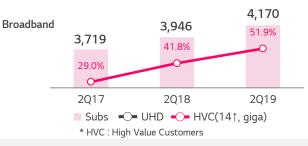
Revenue

(Unit : KRW in billion)



HVC (cum.)





Business Overview

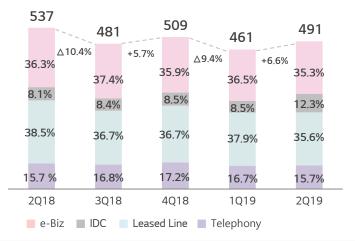
Enterprise

							(Unit: Ki	RW in billion)
Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
Enterprise Revenue	482.2	537.4	481.3	508.5	460.9	491.2	∆8.6%	+6.6%
e-Biz*	189.0	195.0	180.0	182.7	168.3	173.6	∆11.0%	+3.1%
IDC	35.6	43.6	40.4	43.0	39.1	60.2	+38.2%	+54.1%
Leased Line	172.6	207.0	176.6	186.7	174.7	174.9	∆15.5%	+0.1%
Telephony	82.7	84.6	80.7	87.5	76.8	77.2	∆8.7%	+0.5%

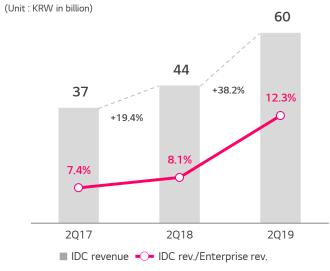
* e-Biz : Payment, SMS etc

* Equipment revenue is included

Revenue







Expenses

Expenses

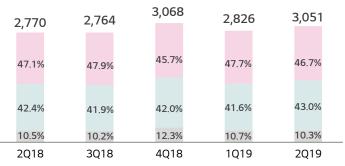
							(Unit : Kl	RW in billion)
Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
Operating Expenses	2,792.3	2,769.7	2,763.7	3,068.4	2,825.7	3,051.1	+10.2%	+8.0%
Wages	265.5	247.4	276.3	307.3	305.3	308.8	+24.8%	+1.2%
Depreciation	356.4	355.9	353.8	362.5	418.4	424.6	+19.3%	+1.5%
Amortization	60.1	59.3	58.3	65.6	76.9	77.9	+31.3%	+1.3%
Telecom Circuit Rent	51.2	48.6	49.6	50.8	47.3	48.6	+0.0%	+2.8%
Rental	83.6	79.6	78.6	84.3	19.5	20.4	∆74.4%	+4.8%
Outsourcing	83.5	100.9	88.9	70.8	59.1	62.4	∆38.2%	+5.6%
Electricity Fee	44.0	43.1	50.9	46.6	47.6	46.8	+8.6%	∆1.6%
Repair Expense	30.6	41.4	38.1	41.3	31.4	35.9	∆13.3%	+14.3%
Fees & Charges	365.1	372.3	371.3	400.9	364.6	379.6	+2.0%	+4.1%
Sales Commision	420.5	420.5	420.3	440.6	427.4	442.6	+5.3%	+3.6%
Advertising	61.0	70.3	63.3	76.5	70.3	85.9	+22.2%	+22.3%
Cost of Handset Sold	741.7	711.7	703.7	845.4	733.3	892.6	+25.4%	+21.7%
Others	36.2	38.5	40.3	45.0	40.9	38.9	+1.0%	∆4.8%

YoY +10.2% QoQ +8.0%

- Wages : Up 24.8% YoY and 1.2% QoQ from account replacement with outsourcing by direct employment of trust company staff
- Depreciation : Up 19.3% YoY and 1.5% QoQ from K-IFRS16 'Leases' and 5G investmeent
- Amortization : Up 31.3% YoY and 1.3% QoQ from depreciated 5G spectrum
- Advertising : Up 22.2% YoY and 22.3% QoQ from increased
 - 5G advertisement

Expenses

(Unit : KRW in billion)



Fixed Cost : Wages, D&A, Outsourcing, Electricity Fee, etc.
Variable Cost : Marketing Cost, Fees & Charges
Others : Tax, Interconnection Fee, R&D, etc.

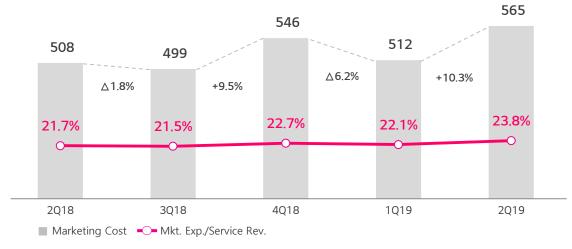
Expenses

Marketing Cost

							(Unit : Kl	RW in billion)
Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
Total Marketing Exp.	513.4	508.0	498.9	546.1	512.2	564.8	+11.2%	+10.3%
Mkt Exp / Service Rev.	22.6%	21.7%	21.5%	22.7%	22.1%	23.8%	+2.1%p	+1.6%p

* Mkt. Exp. = Sales Commission + Adv. - Profit from Handset Sales







Expenses

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CAPEX

							(Unit: K	(RW in billion)
Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
CAPEX	205.4	259.8	291.1	640.9	276.8	730.0	+181.0%	+163.7%
Wireless Network	26.1	38.7	32.1	243.4	93.8	456.1	+1,078.4%	+386.2%
Wireline Network	69.1	124.4	193.9	258.7	111.5	176.0	+41.5%	+57.8%
Others (IT, etc)	110.2	96.7	65.1	138.8	71.5	97.9	+1.2%	+36.9%

Yearly (Unit : KRW in trillion) **1H EBITDA** 2.5 2.5 2.4 ---0 ▶1.3 trillion 2.2 O 2.21 0-2.1 1.41 1.40 1.26 1.14 1.01

LGU⁺ 2019 2Q Earnings Release 2014

CAPEX - EBITDA

2015



2017

2018

2019 1H

2016

Appendix

Appendix (Consolidated)

							(Unit : K	RW in billion)								(Unit : Kf	RW in billion)
Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ	Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
Revenue	2,979.9	2,980.7	2,991.9	3,172.5	3,020.4	3,199.6	+7.3%	+5.9%	Current Assets	4,909.2	4,646.4	4,515.5	4,247.2	4,685.9	4,419.4	∆4.9%	∆5.7%
Service Revenue	2,270.1	2,343.2	2,325.6	2,405.6	2,314.3	2,378.0	+1.5%	+2.8%	Cash and Cash Equivalents	507.6	646.6	313.9	378.6	390.5	389.1	∆39.8%	∆0.4%
Other Revenue	5.7	5.7	5.7	6.1	5.5	4.5	∆20.7%	∆17.7%	Short-term Loans & Accounts Receivables	2,381.0	2,036.0	2,353.2	1,949.1	2,352.0	2,004.1	∆1.6%	∆14.8%
Handset Revenue	709.9	637.6	666.2	766.9	706.0	821.6	+28.9%	+16.4%	Inventories	436.3	421.6	339.2	455.1	406.6	403.8	∆4.2%	∆0.7%
Expense	2,792.3	2,769.7	2,763.7	3,068.4	2,825.7	3,051.1	+10.2%	+8.0%	Other Current Assets	1,584.3	1,542.3	1,509.1	1,464.4	1,536.9	1,622.5	+5.2%	+5.6%
Wages	265.5	247.4	276.3	307.3	305.3	308.8	+24.8%	+1.2%	Non Current Assets	8,702.7	8,596.8	8,544.3	9,692.7	9,732.0	10,329.9	+20.2%	+6.1%
Depreciation	356.4	355.9	353.8	362.5	418.4	424.6	+19.3%	+1.5%	Available for Sales Securities	37.3	36.7	39.2	33.1	37.5	41.2	+12.3%	+9.9%
Amortization	60.1	59.3	58.3	65.6	76.9	77.9	+31.3%	+1.3%	Property, Plant and Equipment	6,378.6	6,271.3	6,199.4	6,465.8	6,736.6	7,136.1	+13.8%	+5.9%
Telecom Circuit Rent	51.2	48.6	49.6	50.8	47.3	48.6	+0.0%	+2.8%	Intangible Assets	897.7	842.1	782.9	1,705.7	1,626.3	1,548.3	+83.9%	∆4.8%
Rental	83.6	79.6	78.6	84.3	19.5	20.4	∆74.4%	+4.8%	Long-term Loans & Long Trade Receivables	659.5	726.3	792.7	754.9	612.3	809.0	+11.4%	+32.1%
Outsourcing	83.5	100.9	88.9	70.8	59.1	62.4	∆38.2%	+5.6%	Investment in Properties	38.7	38.6	36.4	35.6	30.5	30.3	∆21.4%	∆0.5%
Electricty Fee	44.0	43.1	50.9	46.6	47.6	46.8	+8.6%	∆1.6%	Other Non-current Assets	690.9	681.8	693.6	697.7	688.9	764.9	+12.2%	+11.0%
Repair Expense	30.6	41.4	38.1	41.3	31.4	35.9	∆13.3%	+14.3%	Total Assets	13,612.0	13,243.2	13,059.8	13,939.9	14,418.0	14,749.3	+11.4%	+2.3%
Interconnection	135.6	129.0	124.4	184.4	128.6	132.4	+2.6%	+2.9%									
Settlement	21.8	22.1	21.2	22.2	21.5	22.2	+0.5%	+3.2%	Current Liabilities	4,191.8	3,761.0	3,625.3	3,833.0	4,281.1	4,543.3	+20.8%	+6.1%
Fees & Charges	365.1	372.3	371.3	400.9	364.6	379.6	+2.0%	+4.1%	Accounts Payable & Other Payables	3,290.5	3,007.3	2,999.2	3,137.6	3,168.7	3,672.0	+22.1%	+15.9%
Sales Comission	420.5	420.5	420.3	440.6	427.4	442.6	+5.3%	+3.6%	Other Liabilities	901.3	753.6	626.1	695.4	1,112.4	871.2	+15.6%	∆21.7%
Advertising	61.0	70.3	63.3	76.5	70.3	85.9	+22.2%	+22.3%									
Cost of Handsets Sold	741.7	711.7	703.7	845.4	733.3	892.6	+25.4%	+21.7%	Non-current Liabilities	2,942.9	2,867.5	2,666.6	3,253.6	3,326.1	3,294.4	+14.9%	∆1.0%
Handset purchase	723.1	654.8	681.5	795.9	720.6	857.9	+31.0%	+19.1%	Bond payable, Long-term debt & etc	2,637.0	2,556.1	2,337.8	2,983.6	2,912.2	2,825.1	+10.5%	∆3.0%
Etc	18.7	56.9	22.2	49.5	12.8	34.7	∆39.1%	+171.8%	Other Liabilities	305.9	311.4	328.8	270.0	413.9	469.3	+50.7%	+13.4%
Ordinary R&D Expense	14.3	13.5	16.6	14.4	13.7	14.4	+6.5%	+4.4%	Total Liabilities	7,134.7	6,628.5	6,291.8	7,086.6	7,607.2	7,837.6	+18.2%	+3.0%
Taxes & Dues	21.2	15.6	8.0	10.0	20.0	17.1	+9.7%	∆14.3%									
Others	36.2	38.5	40.3	45.0	40.9	38.9	+1.0%	∆4.8%	Shareholders' Equity	6,477.1	6,614.6	6,767.8	6,853.2	6,810.7	6,911.6	+4.5%	+1.5%
									Capital Stock	2,574.0	2,574.0	2,574.0	2,574.0	2,574.0	2,574.0	+0.0%	+0.0%
Operating Income	187.7	211.1	228.1	104.1	194.6	148.6	∆29.6%	∆23.7%	Captial Surplus	836.9	836.9	836.9	836.9	836.9	836.9	+0.0%	+0.0%
Non-operating Income	25.2	23.5	15.4	25.0	20.2	25.0	+6.4%	+23.6%	Retained Earnings	3,064.1	3,200.9	3,354.3	3,447.2	3,404.5	3,503.0	+9.4%	+2.9%
Interest Income	8.6	8.5	7.7	9.5	9.0	8.4	∆1.3%	∆6.9%	Accumulated Other Comprehensive Income	2.1	2.9	2.6	∆4.8	∆4.7	∆2.3	∆181.9%	∆50.4%
Non-operating Expense	50.8	45.6	35.7	39.7	39.3	41.3	∆9.3%	+5.2%									
Interest Expense	27.0	25.6	24.8	24.0	28.8	26.0	+1.2%	∆9.8%	Non-controlling Interest	0.2	0.1	0.1	0.1	0.1	0.1	∆19.8%	∆6.7%
Income Before Tax	162.0	189.0	207.9	89.4	175.6	132.3	∆30.0%	∆24.7%	Total Shareholders' Equity	6,477.3	6,614.8	6,767.9	6,853.4	6,810.8	6,911.7	+4.5%	+1.5%
Income Tax	46.5	52.0	54.1	14.1	43.0	33.8	∆35.0%	∆21.5%									
Net Income	115.5	137.1	153.8	75.3	132.6	98.5	∆28.1%	∆25.7%	Total Liabilities and Shareholders' Equity	13,612.0	13,243.2	13,059.8	13,939.9	14,418.0	14,749.3	+11.4%	+2.3%



Appendix

Appendix (Separate)

						(Unit : Ki	RW in billion)								(Unit : KF	RW in billion)
1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ	Classification	1Q'18	2Q'18	3Q'18	4Q'18	1Q'19	2Q'19	YoY	QoQ
2,974.2	2,972.0	2,983.8	3,166.8	3,009.5	3,189.4	+7.3%	+6.0%	Current Assets	4,829.8	4,570.0	4,418.9	4,172.1	4,611.9	4,346.8	∆4.9%	∆5.7%
2,263.3	2,335.2	2,317.6	2,399.3	2,304.4	2,370.2	+1.5%	+2.9%	Cash and Cash Equivalents	451.2	589.8	235.0	319.3	339.1	336.7	∆42.9%	∆0.7%
8.6	8.5	8.6	9.0	8.4	7.4	∆13.1%	∆11.6%	Short-term Loans & Accounts Receivables	2,374.0	2,029.6	2,349.2	1,946.9	2,341.5	1,993.5	∆1.8%	∆14.9%
710.9	636.9	666.2	767.5	705.1	819.2	+28.6%	+16.2%	Inventories	435.0	420.5	338.1	452.1	404.1	401.8	∆4.4%	∆0.6%
2,783.9	2,762.8	2,754.6	3,060.8	2,811.1	3,037.2	+9.9%	+8.0%	Other Current Assets	1,569.6	1,530.2	1,496.6	1,453.8	1,527.2	1,614.8	+5.5%	+5.7%
214.5	201.3	226.9	251.3	254.4	256.2	+27.3%	+0.7%	Non Current Assets	8,790.8	8,687.1	8,644.0	9,783.0	9,818.0	10,417.0	+19.9%	+6.1%
356.1	355.6	353.5	362.2	418.0	424.2	+19.3%	+1.5%	Available for Sales Securities	29.4	30.3	30.2	26.4	27.3	30.6	+1.1%	+12.3%
58.8	58.4	57.5	64.9	76.2	77.4	+32.6%	+1.5%	Property, Plant and Equipment	6,289.6	6,182.1	6,110.1	6,376.2	6,646.5	7,048.0	+14.0%	+6.0%
51.3	48.7	49.7	50.9	47.3	48.7	+0.0%	+2.8%	Intangible Assets	887.7	832.6	774.3	1,696.9	1,618.3	1,541.3	+85.1%	∆4.8%
83.5	79.5	78.6	84.2	19.4	20.4	∆74.4%	+4.8%	Long-term Loans & Long Trade Receivables	658.6	725.4	791.9	754.1	611.3	807.9	+11.4%	+32.2%
137.8	152.2	142.4	129.1	112.6	116.5	∆23.5%	+3.4%	Investment in Properties	124.9	125.1	122.4	122.0	116.1	115.3	∆7.8%	∆0.7%
44.0	43.1	50.9	46.6	47.6	46.8	+8.6%	∆1.6%	Other Non-current Assets	800.6	791.5	815.2	807.4	798.5	873.9	+10.4%	+9.4%
30.5	41.4	38.0	41.2	31.3	35.8	∆13.4%	+14.3%	Total Assets	13,620.7	13,257.1	13,063.0	13,955.1	14,429.8	14,763.8	+11.4%	+2.3%
135.6	129.1	124.5	184.4	128.7	132.4	+2.6%	+2.9%									
21.8	22.1	21.2	22.2	21.5	22.2	+0.5%	+3.2%	Current Liabilities	4,179.0	3,751.0	3,604.5	3,822.1	4,265.6	4,528.7	+20.7%	+6.2%
364.0	369.6	369.1	400.2	362.0	377.7	+2.2%	+4.3%	Accounts Payable & Other Payables	3,273.3	2,992.1	2,974.2	3,122.7	3,150.7	3,655.9	+22.2%	+16.0%
416.6	416.2	416.9	437.2	422.4	439.0	+5.5%	+3.9%	Other Liabilities	905.7	758.9	630.2	699.4	1,114.9	872.8	+15.0%	∆21.7%
60.1	69.6	62.2	75.4	68.8	84.2	+21.0%	+22.5%									
742.3	711.6	702.7	846.3	730.9	889.9	+25.1%	+21.8%	Non-current Liabilities	2,918.2	2,845.0	2,642.4	3,237.3	3,306.7	3,273.5	+15.1%	∆1.0%
723.6	654.7	680.5	796.8	718.1	855.2	+30.6%	+19.1%	Accounts Payable & Other Payables	2,637.0	2,556.1	2,337.8	2,983.6	2,912.2	2,825.1	+10.5%	∆3.0%
18.7	56.9	22.2	49.5	12.8	34.7	∆39.1%	+171.8%	Other Liabilities	281.2	288.8	304.6	253.7	394.5	448.4	+55.2%	+13.7%
14.7	14.8	17.2	15.4	14.6	15.0	+1.1%	+2.5%	Total Liabilities	7,097.3	6,595.9	6,246.8	7,059.4	7,572.3	7,802.2	+18.3%	+3.0%
19.6	14.0	6.3	8.1	18.1	15.4	+9.9%	∆14.9%									
32.8	35.8	37.0	41.1	37.2	35.5	∆0.9%	∆4.7%	Shareholders' Equity	6,523.4	6,661.2	6,816.1	6,895.7	6,857.6	6,961.6	+4.5%	+1.5%
								Capital Stock	2,574.0	2,574.0	2,574.0	2,574.0	2,574.0	2,574.0	+0.0%	+0.0%
190.3	209.2	229.2	106.0	198.3	152.2	∆27.3%	∆23.3%	Captial Surplus	829.1	828.9	828.8	828.7	828.7	828.7	∆0.0%	+0.0%
24.9	23.2	15.2	22.3	19.6	23.9	+3.0%	+22.4%	Retained Earnings	3,118.3	3,255.3	3,410.5	3,497.7	3,459.5	3,561.3	+9.4%	+2.9%
8.4	8.3	7.5	9.2	8.7	8.1	∆1.9%	∆7.0%	Accumulated Other Comprehensive Income	2.1	3.0	2.9	- 4.6	- 4.6	∆2.3	∆177.9%	∆49.7%
50.3	43.4	35.1	46.3	37.9	40.7	∆6.2%	+7.4%									
26.9	25.5	24.7	23.9	28.7	25.9	+1.4%	∆9.9%									
164.9	189.0	209.3	82.0	179.9	135.4	∆28.4%	∆24.8%	Total Shareholders' Equity	6,523.4	6,661.2	6,816.1	6,895.7	6,857.6	6,961.6	+4.5%	+1.5%
46.4	51.7	53.8	16.6	42.9	33.6	∆35.1%	∆21.7%									
118.5	137.3	155.5	65.5	137.1	101.8	∆25.9%	∆25.7%	Total Liabilities and Shareholders' Equity	13,620.7	13,257.1	13,063.0	13,955.1	14,429.8	14,763.8	+11.4%	+2.3%
	2,974.2 2,263.3 8,6 710.9 2,783.9 2,14.5 3,56,1 5,8,8 5,1,3 8,3,5 1,37,8 44,0 30,5 1,35,6 2,1,8 3,64,0 4,16,6 6,0,1 7,42,3 7,23,6 1,8,7 1,4,7 1,9,6 3,2,8 1,90,3 2,4,9 8,4 5,0,3 2,6,9 1,64,9 4,6,4	2,974.2 2,972.0 2,263.3 2,335.2 8.6 8.5 710.9 636.9 2,783.9 2,762.8 214.5 201.3 356.1 355.6 58.8 58.4 51.3 48.7 83.5 79.5 137.8 152.2 44.0 43.1 30.5 41.4 135.6 129.1 21.8 22.1 364.0 369.6 416.6 416.2 60.1 69.6 742.3 711.6 723.6 654.7 18.7 56.9 14.7 14.8 19.6 14.0 32.8 35.8 190.3 209.2 24.9 23.2 8.4 8.3 50.3 43.4 26.9 25.5 164.9 151.7	2,974.2 2,972.0 2,983.8 2,263.3 2,335.2 2,317.6 8.6 8.5 8.6 710.9 636.9 666.2 2,783.9 2,762.8 2,754.6 214.5 201.3 226.9 356.1 355.6 353.5 58.8 58.4 57.5 51.3 48.7 49.7 83.5 79.5 78.6 137.8 152.2 142.4 44.0 43.1 50.9 30.5 41.4 38.0 135.6 129.1 124.5 21.8 22.1 21.2 364.0 369.6 369.1 416.6 416.2 416.9 60.1 69.6 62.2 742.3 711.6 702.7 723.6 654.7 680.5 18.7 56.9 22.2 14.7 14.8 17.2 19.6 14.0 6.3 32.8	2,974.2 2,972.0 2,983.8 3,166.8 2,263.3 2,335.2 2,317.6 2,399.3 86 85 86 90 710.9 636.9 666.2 767.5 2,783.9 2,762.8 2,754.6 3,060.8 214.5 201.3 226.9 251.3 356.1 355.6 353.5 362.2 588 58.4 57.5 64.9 51.3 48.7 49.7 50.9 83.5 79.5 78.6 84.2 137.8 152.2 142.4 129.1 44.0 43.1 50.9 46.6 30.5 41.4 38.0 41.2 135.6 129.1 124.5 184.4 21.8 22.1 21.2 22.2 364.0 369.6 369.1 400.2 416.6 416.2 416.9 437.2 60.1 69.6 62.2 75.4 742.3 711.6	2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 2,263.3 2,335.2 2,317.6 2,399.3 2,304.4 86 8.5 8.6 9.0 8.4 710.9 636.9 666.2 767.5 705.1 2,783.9 2,762.8 2,754.6 3,060.8 2,811.1 214.5 201.3 226.9 251.3 254.4 356.1 355.6 353.5 362.2 418.0 58.8 58.4 57.5 64.9 762.2 51.3 48.7 49.7 50.9 47.3 83.5 79.5 78.6 84.2 19.4 137.8 152.2 142.4 129.1 112.6 44.0 43.1 50.9 46.6 47.6 30.5 41.4 38.0 41.2 31.3 137.6 129.1 124.5 184.4 128.7 21.8 22.1 21.2 22.2 21.5 364.0	2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 2,263.3 2,335.2 2,317.6 2,399.3 2,304.4 2,370.2 8.6 8.5 8.6 9.0 8.4 7.4 710.9 636.9 666.2 767.5 705.1 819.2 2,783.9 2,762.8 2,754.6 3,060.8 2,811.1 3,037.2 214.5 201.3 226.9 251.3 254.4 256.2 356.1 355.6 353.5 362.2 418.0 424.2 58.8 58.4 57.5 64.9 76.2 77.4 51.3 48.7 49.7 50.9 47.3 48.7 83.5 79.5 78.6 84.2 19.4 20.4 137.8 152.2 142.4 129.1 112.6 116.5 44.0 43.1 50.9 46.6 47.6 46.8 30.5 41.4 38.0 41.2 31.3 35.8	1Q'18 2Q'18 3Q'18 4Q'18 1Q'19 2Q'19 Yoy 2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 +7.3% 2,263.3 2,335.2 2,317.6 2,399.3 2,304.4 2,370.2 +1.5% 8.6 8.5 8.6 9.0 8.4 7.4 Δ131% 7109 636.9 666.2 767.5 705.1 819.2 +28.6% 2,783.9 2,762.8 2,754.6 3,060.8 2,811.1 3,037.2 +9.9% 214.5 201.3 226.9 251.3 254.4 256.2 +27.3% 355.1 355.6 353.5 362.2 418.0 424.2 +19.3% 58.8 58.4 57.5 64.9 76.2 77.4 +32.6% 51.3 48.7 49.7 50.9 47.3 48.7 +0.0% 83.5 79.5 78.6 84.2 19.4 △2.4 △7.44% 137.8 152.2	2.974.22.972.02.983.83.166.83.009.53.189.4 $+7.3\%$ $+6.0\%$ 2.263.32.335.22.317.62.399.32.304.42.370.2 $+1.5\%$ $+2.9\%$ 8.68.58.69.08.47.4 $\Delta 13.1\%$ $\Delta 11.6\%$ $+1.5\%$ $+2.9\%$ 8.68.58.69.08.47.4 $\Delta 13.1\%$ $\Delta 11.6\%$ $+1.5\%$ $+2.9\%$ 7.09636.96662767.5705.18192 $+2.8.6\%$ $+1.62\%$ 2.783.92.762.82.754.63.060.82.811.13.037.2 $+9.9\%$ $+8.0\%$ 214.5201.3226.9251.3254.4256.2 $+27.3\%$ $+0.7\%$ 356.1355.6353.5362.2418.0424.2 $+19.3\%$ $+1.5\%$ 58.858.457.564.976.277.4 $+32.6\%$ $+1.5\%$ 51.348.749.750.947.348.7 $+0.0\%$ $+2.8\%$ 83.579.578.684.219.420.4 $\Delta 74.4\%$ $+4.8\%$ 137.8152.2142.4129.1112.6116.5 $\Delta 23.5\%$ $+3.4\%$ 44.043.150.946.647.646.8 $+8.6\%$ $\Delta 1.6\%$ 30.541.438.041.231.335.8 $\Delta 13.4\%$ $+1.43\%$ 135.6129.1124.5184.4128.7132.4 $+2.6\%$ $+2.9\%$ 21.822.121.222.221.522.2 $+0.5\%$ <td>1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 Yo QoQ Classification 2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 +7.3% +6.0% Current Assets 2,263.3 2,335.2 2,317.6 2,399.3 2,304.4 2,370.2 +1.5% +2.9% Cash and Cash Equivalents 8.6 8.6 9.0 8.4 7.4 Δ13.1% Δ11.6% Shorttern Loans & Accourts Receivables 7109 636.6 2,754.6 3,060.8 2,811.1 3,037.2 +9.9% +8.0% Unrent Assets 2145 201.3 226.9 251.3 254.4 256.2 +7.7.3% +0.7% Non Current Assets 3356.1 355.6 353.5 362.2 418.0 424.2 +1.9.3% +1.5% Avalaberts Startern Loans & Long Trade Receivables 335 79.5 78.6 84.2 19.4 20.4 Δ74.4% +4.8% Long-term Loans & Long Trade Receivables 335.6 129.1</td> <td>10/18 20/18 30/18 40/18 10/19 20/19 Yo Oc 2,974.2 2,972.0 2,983.8 3,165.8 3,009.5 3,189.4 +7.3% +6.0% Current Assets 4,829.8 2,63.3 2,335.2 2,317.6 2,399.3 2,394.4 2,370.0 +1.5% +2.9% Cash and Cash Equivalents 4,829.8 2,66.8 56.8 6.62 767.5 705.1 8192 -2.86% +16.2% Imentories 4,350 2,782.9 2,762.8 2,764.6 3,060.8 2,811.1 3,037.2 +9.9% +8.0% Other Current Assets 1,569.6 2145 201.3 226.9 251.3 254.4 256.2 +77.3 +32.6% +15.% Property, Plant and Equivalents 6,289.6 513 48.7 49.7 50.9 47.3 48.7 +0.0% +2.8% Intargible Assets 87.07 835 79.5 78.6 84.2 194.4 20.4 47.4% +4.8% Long-tre</td> <td>10/18 20/18 30/18 40/18 10/19 20/19 2,774.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 -7.3% 46.0% Current Assets 4,829.8 4,570.0 2,263.3 2,335.2 2,317.6 2,399.3 2,304.4 2,370.2 -115% +2.9% Cash and Cash Equivalents 4,829.8 4,570.0 2,033.52 2,317.6 2,399.3 2,304.4 2,370.2 -115% +2.9% Cash and Cash Equivalents 4,870.0 4,870.0 4,870.0 4,870.0 4,870.0 4,870.0 4,870.0 4,973.40 2,025.6 1,51% 4,311.16% 5,116.0 1,01% 4,370.0 2,028.4 1,55% 1,509.6 1,530.0 4,80.0 1,509.6 1,530.0 4,80.7 0,00% 0,01% 0,01% 0,01% 0,01% 1,509.0 1,509.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0 1,500.0<td>1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 2,97.4 2,97.0 2,993.8 3,166.8 3,009.5 3,189.4 +7.3% +6.0% Current Assets 4,823 4,57.00 4,413 3Q18 2,263.3 2,335.2 2,317.6 2,993.3 2,304.4 2,370.2 +15.% +2.9% Cash and Cash Equivalents 451.2 589.8 2,350.2 2,347.4 2,029.6 2,349.2 7109 636.9 666.2 767.5 705.1 819.2 +2.86.4 +16.2% Inventories 435.0 4.005 338.1 2,785.6 3,060.8 2,811.1 3,037.2 +9.9% +8.0% Other Current Assets 8,700.8 8,657.1 1,569.6 1,530.2 1,496.6 3145 437.4 47.7 47.3 47.2 47.74 +2.26% +15.% Avaible for Sales Securites 8,77.8 6,289.6 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,112.1 <td< td=""><td>IQ18 2Q18 3Q18 4Q18 IQ19 2Q19 Yo' QQ 2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 -1.5% +0.0% Classification 1Q18 2Q18 3Q18 4Q18 2,863.3 2,352.2 2,317.6 2,399.3 2,304.4 2,370.2 -2.86.4 +1.5% +1.5% 451.2 589.8 2,350.3 319.3 36 85 86 90 84 7.4 6.131.1% 5.001.5 Stotterm Loare & Accounts Receivables 2,370.0 2,0216 2,324.2 1,946.6 1,453.8 2,145 0.13 2.55 251.3 2.544 252.5 +72.3% 4.00% No Current Assets 8,708.6 6,667.1 6,464.0 9,780.0 313 447 497.5 9.417.3 4,307.4 +22.6% +15.% Available for Sales Securities 2,94 30.3 30.2 2.64 513 447.47 150.6 442.4 -19.4 -22.6%</td><td>1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 1Q18 2Q18 3Q16 4Q18 1Q19 2Q18 3Q18 4Q18 1Q19 20732 23832 2376 23933 23043 23702 29838 3,0668 23702 23833 23044 42702 4619 47734 4619 4771 4619 23702 20286 23452 1388 3383 3381 4521 4041 4074 4074 4074 4074 4074 4074 4074 4074 4074 4074 40744 40744 40744</td></td<><td>10/18 20/18 30/18 40/19 10/19 20/19 YeV Qud 2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 47.3% 4.606 Gurrent Assits 4.829.6 4,770.0 4,418.9 4,712.1 4,611.9 4,348.9 2,973.2 2,326.3 2,337.6 2,393.2 2,304.6 2,370.2 2,295.6 3,333.1 338.1 338.1 338.1 338.1 338.1 338.1 338.1 338.1 345.1 440.5 338.1 440.5 338.1 440.5 338.1 440.5 338.1 440.5 338.1 452.1 440.1 401.8 2,783.2 2,766.2 2,754.4 250.6 1,330.2 1,64.2 1,995.6 1,530.2 1,466.6 4,43.3 1,527.2 1,64.8 2,145.2 2,226.9 2,51.3 2,24.4 1,52.5 1,74.4 1,64.8 1,572.2 1,64.8 1,572.2 1,64.8 1,572.2 1,64.8 1,572.2 1,64.8 1,572.2 <</td><td>10/18 20/18 30/18 40/18 10/19 20/19 Yor Qod2 2.974.2 2.972.0 2.983.8 3165.6 3009.5 3.198.4 -7.2% +6.0% Current Assts 4278.8 4278.9 4278.4 471.8 411.9 411.71 451.9 2.974.2 441.9 417.11 451.9 2.974.2 4278.0 4278.8 4278.9 4278.9 2.926.4 4278.9 2.926.4 4278.9 2.926.4 428.9 4278.9 2.976.6 1.959.9 2.246.4 441.9 411.9 519.9 51.997.5 519.9 2.966.4 1.559.9 400.6 1.559.2 1.466.6 1.458.8 1.572.1 1.464.4 497.8 519.9 2.978.0 9.918.0 1.0417.0 4.997.8 519.3 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<td>1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 2,97.4 2,97.0 2,993.8 3,166.8 3,009.5 3,189.4 +7.3% +6.0% Current Assets 4,823 4,57.00 4,413 3Q18 2,263.3 2,335.2 2,317.6 2,993.3 2,304.4 2,370.2 +15.% +2.9% Cash and Cash Equivalents 451.2 589.8 2,350.2 2,347.4 2,029.6 2,349.2 7109 636.9 666.2 767.5 705.1 819.2 +2.86.4 +16.2% Inventories 435.0 4.005 338.1 2,785.6 3,060.8 2,811.1 3,037.2 +9.9% +8.0% Other Current Assets 8,700.8 8,657.1 1,569.6 1,530.2 1,496.6 3145 437.4 47.7 47.3 47.2 47.74 +2.26% +15.% Avaible for Sales Securites 8,77.8 6,289.6 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,112.1 <td< td=""><td>IQ18 2Q18 3Q18 4Q18 IQ19 2Q19 Yo' QQ 2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 -1.5% +0.0% Classification 1Q18 2Q18 3Q18 4Q18 2,863.3 2,352.2 2,317.6 2,399.3 2,304.4 2,370.2 -2.86.4 +1.5% +1.5% 451.2 589.8 2,350.3 319.3 36 85 86 90 84 7.4 6.131.1% 5.001.5 Stotterm Loare & Accounts Receivables 2,370.0 2,0216 2,324.2 1,946.6 1,453.8 2,145 0.13 2.55 251.3 2.544 252.5 +72.3% 4.00% No Current Assets 8,708.6 6,667.1 6,464.0 9,780.0 313 447 497.5 9.417.3 4,307.4 +22.6% +15.% Available for Sales Securities 2,94 30.3 30.2 2.64 513 447.47 150.6 442.4 -19.4 -22.6%</td><td>1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 1Q18 2Q18 3Q16 4Q18 1Q19 2Q18 3Q18 4Q18 1Q19 20732 23832 2376 23933 23043 23702 29838 3,0668 23702 23833 23044 42702 4619 47734 4619 4771 4619 23702 20286 23452 1388 3383 3381 4521 4041 4074 4074 4074 4074 4074 4074 4074 4074 4074 4074 40744 40744 40744</td></td<><td>10/18 20/18 30/18 40/19 10/19 20/19 YeV Qud 2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 47.3% 4.606 Gurrent Assits 4.829.6 4,770.0 4,418.9 4,712.1 4,611.9 4,348.9 2,973.2 2,326.3 2,337.6 2,393.2 2,304.6 2,370.2 2,295.6 3,333.1 338.1 338.1 338.1 338.1 338.1 338.1 338.1 338.1 345.1 440.5 338.1 440.5 338.1 440.5 338.1 440.5 338.1 440.5 338.1 452.1 440.1 401.8 2,783.2 2,766.2 2,754.4 250.6 1,330.2 1,64.2 1,995.6 1,530.2 1,466.6 4,43.3 1,527.2 1,64.8 2,145.2 2,226.9 2,51.3 2,24.4 1,52.5 1,74.4 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Inventories 435.0 4.005 338.1 2,785.6 3,060.8 2,811.1 3,037.2 +9.9% +8.0% Other Current Assets 8,700.8 8,657.1 1,569.6 1,530.2 1,496.6 3145 437.4 47.7 47.3 47.2 47.74 +2.26% +15.% Avaible for Sales Securites 8,77.8 6,289.6 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,182.1 6,112.1 <td< td=""><td>IQ18 2Q18 3Q18 4Q18 IQ19 2Q19 Yo' QQ 2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 -1.5% +0.0% Classification 1Q18 2Q18 3Q18 4Q18 2,863.3 2,352.2 2,317.6 2,399.3 2,304.4 2,370.2 -2.86.4 +1.5% +1.5% 451.2 589.8 2,350.3 319.3 36 85 86 90 84 7.4 6.131.1% 5.001.5 Stotterm Loare & Accounts Receivables 2,370.0 2,0216 2,324.2 1,946.6 1,453.8 2,145 0.13 2.55 251.3 2.544 252.5 +72.3% 4.00% No Current Assets 8,708.6 6,667.1 6,464.0 9,780.0 313 447 497.5 9.417.3 4,307.4 +22.6% +15.% Available for Sales Securities 2,94 30.3 30.2 2.64 513 447.47 150.6 442.4 -19.4 -22.6%</td><td>1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 1Q18 2Q18 3Q16 4Q18 1Q19 2Q18 3Q18 4Q18 1Q19 20732 23832 2376 23933 23043 23702 29838 3,0668 23702 23833 23044 42702 4619 47734 4619 4771 4619 23702 20286 23452 1388 3383 3381 4521 4041 4074 4074 4074 4074 4074 4074 4074 4074 4074 4074 40744 40744 40744</td></td<> <td>10/18 20/18 30/18 40/19 10/19 20/19 YeV Qud 2,974.2 2,972.0 2,983.8 3,166.8 3,009.5 3,189.4 47.3% 4.606 Gurrent Assits 4.829.6 4,770.0 4,418.9 4,712.1 4,611.9 4,348.9 2,973.2 2,326.3 2,337.6 2,393.2 2,304.6 2,370.2 2,295.6 3,333.1 338.1 338.1 338.1 338.1 338.1 338.1 338.1 338.1 345.1 440.5 338.1 440.5 338.1 440.5 338.1 440.5 338.1 440.5 338.1 452.1 440.1 401.8 2,783.2 2,766.2 2,754.4 250.6 1,330.2 1,64.2 1,995.6 1,530.2 1,466.6 4,43.3 1,527.2 1,64.8 2,145.2 2,226.9 2,51.3 2,24.4 1,52.5 1,74.4 1,64.8 1,572.2 1,64.8 1,572.2 1,64.8 1,572.2 1,64.8 1,572.2 1,64.8 1,572.2 <</td> <td>10/18 20/18 30/18 40/18 10/19 20/19 Yor Qod2 2.974.2 2.972.0 2.983.8 3165.6 3009.5 3.198.4 -7.2% +6.0% Current Assts 4278.8 4278.9 4278.4 471.8 411.9 411.71 451.9 2.974.2 441.9 417.11 451.9 2.974.2 4278.0 4278.8 4278.9 4278.9 2.926.4 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Appendix

Subscribers

(Unit: subscribers in thousand, KRW)

(Unit : Subs in Thousand)

Classification	1Q17	2Q17	3Q17	4Q17	2017	1Q18	2Q18	3Q18	4Q18	2018	1Q19	2Q19	YoY	QoQ
Wireless Subscribers ¹⁾	12,647	12,831	13,033	13,183	13,183	13,410	13,678	13,971	14,128	14,128	14,398	14,694	7.4%	2.1%
Net Addition	157	184	202	149	692	228	267	294	156	945	270	296	10.7%	9.3%
5G Subscribers ¹⁾												387		
LTE Subscribers ¹⁾	11,263	11,556	11,861	12,138	12,138	12,439	12,789	13,113	13,336	13,336	13,684	13,650	6.7%	-0.3%
LTE,5G Penetration Rate (%)	89.1%	90.1%	91.0%	92.1%	92.1%	92.8%	93.5%	93.9%	94.4%	94.4%	95.0%	95.5%	2.0%p	0.5%p
CDMA	1,383	1,275	1,172	1,044	1,044	971	889	859	792	792	714	657	-26.1%	-8.0%
MVNO	483	489	519	556	556	615	682	737	768	768	863	958	40.6%	11.1%
Churn Rate (%)	1.8%	1.8%	1.8%	1.9%	1.8%	1.6%	1.5%	1.5%	1.7%	1.6%	1.5%	1.7%	0.1%p	0.2%p
New adds	848	858	894	896	3,496	854	894	918	875	3,540	903	1,023	14.5%	13.3%
Churn	692	674	692	746	2,804	626	626	624	718	2,595	614	689	10.1%	12.3%
Service ARPU ²⁾	35,400	35,743	35,316	34,630	35,268	33,250	32,861	32,245	31,546	32,452	31,051	31,164	-5.2%	0.4%
Service ARPU (MVNO Incl.)	34,614	35,010	34,614	33,872	34,523	32,382	31,937	31,375	30,731	31,567	30,150	30,119	-5.7%	-0.1%

1) Subscribers : MSIT's new subscriber disclosure basis, "line-based subscriber number" including RASS (Adjusted from 1Q14)

2) Old Accounting basis(K-IFRS 1018) until 4Q17, 'K-IFRS 1115' basis since 1Q18)

Service ARPU (incl. CDMA+LTE and wireless IoT): Including telephony and data(excl. Interconnection, sign-up fee) + VAS + revenue discount(contract and combined discount)

Wireless Subscribers (incl. CDMA+LTE and wireless IoT) : MSIT's average subscriber of quarter basis

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Classification	1Q17	2Q17	3Q17	4Q17	2017	1Q18	2Q18	3Q18	4Q18	2018	1Q19	2Q19	YoY	QoQ
IPTV(STB) ¹⁾	3,194	3,310	3,429	3,539	3,539	3,672	3,790	3,908	4,019	4,019	4,149	4,241	11.9%	2.2%
Net Addition	133	116	120	110	478	132	119	117	111	479	130	92	-22.8%	-29.7%
VolP ²⁾	4,330	4,276	4,205	4,149	4,149	4,095	4,060	4,019	3,981	3,981	3,942	3,901	-3.9%	-1.0%
Net Addition	-40	-54	-71	-57	-222	-54	-36	-41	-38	-168	-39	-41	16.1%	7.0%
Broadband ³⁾	3,672	3,719	3,768	3,815	3,815	3,881	3,946	4,010	4,038	4,038	4,111	4,170	5.7%	1.4%
Net Addition	61	47	49	47	204	65	66	64	28	222	73	59	-10.0%	-18.9%
PSTN Subscribers ⁴⁾	514	508	512	510	510	502	506	520	530	530	517	515	1.7%	-0.4%
Net Addition	15	-6	4	-2	11	-8	4	14	10	20	-13	-2	-158.2%	-83.6%

1) IPTV subscribers : Set-top box subscribers (Adjusted from 1Q15) 2) VoIP subscribers : Retail +Corporate subscribers

3) Broadband : MSIT's new subscriber disclosure basis (Including corporate subscribers from 3Q15)

4) PSTN Subscribers : Retail(Retail VoIP callforwarding) + Corporate subscribers



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