

Q2 2019 Quarterly Earnings

July 30, 2019

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Balance Sheets

(Unit : Wb)	2018	2Q19	Growth Rate(%)
Assets	1,682.9	1,703.9	1
Liabilities	420.6	444.1	6
Equities	1,262.3	1,259.8	-

	2018	2Q19	Growth Rate(%pt,%)
ROE(Return On Equity)(%)	8	15	7
Profit(Net Profit/Sales)(%)	5.1	8.2	3
Assets Turnover(Sales/Assets)(x)	1.24	1.32	6
Leverage(Assets/Equities)(x)	1.32	1.36	3

Income Statements

(Units : Wb)	2Q18	1Q19	2Q19	Growth Rate(%)	
				YoY	QoQ
S a l e s	494.3	490.4	545.4	10	11
G P	132.3	131.3	143.5	8	9
(%)	27	27	26		
O P	44.5	46.0	59.1	33	28
(%)	9	9	11		
E B I T D A	81.3	86.1	99.4	22	15
(%)	16	18	18		
R P	42.5	47.7	56.9	34	19
(%)	9	10	10		
N P	30.9	36.8	44.8	45	22
(%)	6	8	8		

Sales Breakdown

(Unit : Wb)		2Q18	1Q19	2Q19	Growth Rate(%)	
					YoY	QoQ
	Alarm System	253.5	260.6	269.3	6	3
	<i>Service</i>	246.4	252.1	259.4	5	3
	<i>Installation</i>	7.1	8.5	9.9	39	16
Security Services	Product Sales	69.9	58.5	72.9	4	25
	Integrated Security	72.9	84.1	95.3	31	13
	Others	1.1	1.4	1.2	9	-14
	Sum	397.4	404.6	438.7	10	8
Building Management Service	Service Revenue	125.9	124.5	146.8	17	18
Customer Relation	Service Revenue	2.6	3.4	3.0	15	-12
	Sum	525.9	532.5	588.5	12	11
	<i>(internal Transaction)</i>	(31.6)	(42.1)	(43.1)		
	Total Revenue	494.3	490.4	545.4	10	11

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