

POSCO INTERNATIONAL

2Q 2019 Financial Results



July 23, 2019







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Figures in this presentation are based on unaudited financial statements of the company.

Certain contents in this presentation are subject to change during the course of auditing process.



Financial Results - Sales & Income Figures

'KRW 6,419 Billion' In Sales Revenue, 'KRW 180 Billion' In Operating Profit

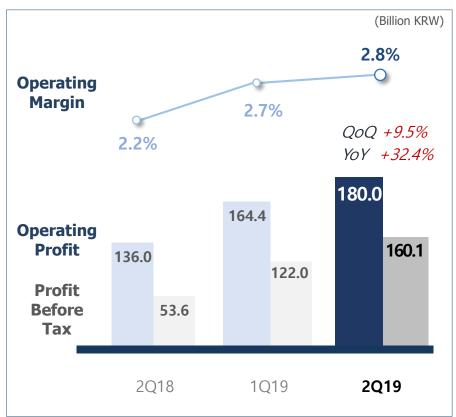
Achieved Record Quarterly Results in Operating Profit & Profit Before Tax

Sales Revenue (Billion KRW) 2,151 Total Sales of 2,055 1,943 **Subsidiaries** (Before eliminating Intercompany QoQ +3.9% transactions) YoY +3.9% 6,419 6,176 6,175 Sales Revenue

1Q19

2Q19

Operating Profit & Profit Before Tax





2Q18



Financial Results - Breakdown by Segment

Strong Myanmar Gas Sales And Trading Results Despite Global Economic Slowdown

(Pillion KDW)	2018		2019				
(Billion KRW)	Yearly	2Q	1Q	2Q	QoQ	YoY	
Sales Revenue	25,173.9	6,175.9	6,175.1	6,418.8	+243.7	+242.9	
Operating Profit	472.6	136.0	164.4	180.0	+15.6	+44.0	
(OP Margin)	1.9%	2.2%	2.7%	2.8%	0.1%p	0.6%p	
Trading & Etc.	178.9	42.6	46.7	40.6	-6.1	-2.0	
(Margin)	0.8%	0.8%	0.9%	0.8%	-0.1%p	_	
Myanmar Gas	245.1	70.9	102.8	124.3	+21.5	+53.4	
(*AD/BD)	/268.1	/77.7	/111.4	/1,334	+22.0	+55.7	
Other Resources PJT	-12.1	-0.4	0.4	1.7	+1.3	+2.1	
Subsidiaries	60.7	15.4	14.5	13.4	-1.1	-2.0	
Profit Before Tax	176.1	53.6	122.0	160.1	+38.1	+106.5	
F/X Profit & Loss	-4.1	-10.5	5.1	7.3	+2.2	+17.8	
Finance Costs	-151.5	-34.7	-38.0	-26.6	+11.4	+8.1	
SEAGP	17.7	8.8	11.8	19.5	+7.7	+10.7	
Equity Method Profit & Loss	-1.6	-1.5	-11.0	6.3	+17.3	+7.8	
Other Profit & Loss	-153.1	-47.5	-0.5	-23.5	-23.0	+24.0	
Net Profit	115.7	38.4	68.8	121.5	+527	+831	

Operating Profit

Profit Before Tax

- > Net Interest Income : KRW -26.6bn
- ☞ Interest Income Interest Expense
 - Loss on disposal of AR (Trade Finance)
- * Reference: Libor 3M Trend
- : **2.34%**(2Q18), **2.69%**(1Q19), **2.51%**(2Q19)
- - Wetar Copper (8.1 Billion)
 - KOLNG (3.8 Billion)
 - Ambatovy Nickel (-6.4 Billion)
- **> Other P/L : KRW -20.1bn**
- One-time losses at Beijing trading subsidiary regarding coke inventory loss and payment guarantee to Shandong Cement.

Performance by Business Group

2Q 1H

2019

(Sales in Trillion KRW, OP in Billion KRW)



> Strong profits from electrical steel and

stainless steel biz despite unfavorable market conditions from the global trade disputes Sales OP QoQ -1.0% QoQ -23.3% 34.1 3.88 1.93 19.3 14.8~

15.9

2Q18

10

Domestic Steel Group

> Strong sales and profits from increased sales of construction steel and long term supply contracts of raw materials to POSCO Sales QoQ +22.5% QoQ +34.8% 32.4 2.66 18.6 1.47~ 16.7 13.8 1.05 1.20 **2Q** 1H 2Q18 2Q18 **2Q** 1H

Energy Group

> Strong Myanmar gas sales (590 Mn ft³/d)

Expanded LNG trading volume (710k tons) Sales **OP** QoQ -2.6% QoQ +22.1% 229.2 0.77 126.0 0.38~

69.5

2Q18

103.2

1Q 2Q 1H

2019

0.39

2Q 1H

2019

0.29

2Q18

2019

Agro & Chemical Business Group



Mobility & Industrial Material Group

> Increased profitability through high-margin biz

(Constant restructuring of items in deficit and

2019

items based on long-term credit) Sales OP QoQ +8.9% QoQ +6.5% 22.3 1.65 0.86 11.5 0.96 0.79 10.8 6.5 1Q **2Q** 1H 1Q 2Q 1H 2Q18 2Q18 2019 2019

Subsidiaries

Increased sales through overseas trading subsidiaries despite global trade disputes - OP: Trading(6.7bn), investment(6.7bn) subs. Sales OP QoQ -7.6% 000 + 10.8%28.1 4.09 2.15 14.5**13.4** 2.06 15.4 1.94 ,1Q **2Q** 1H 2Q18 .1Q **2Q** 1H 2Q18 2019 2019



2.00

2018

1.95

1Q

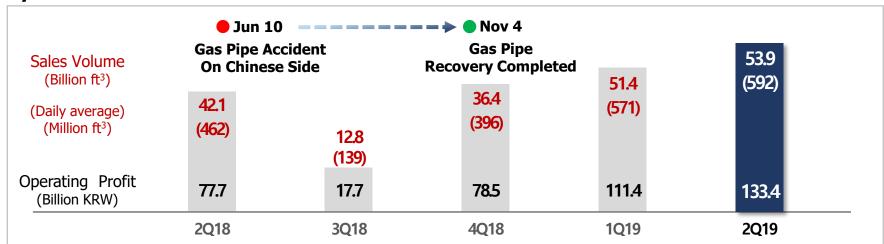
2Q 1H



Sales Figures for Myanmar Gas Field & Steel Biz.

Gas Sales Vol. – Average 592mnft³/d, Steel Sales Vol. 2.79mnMT

Myanmar Gas Field Sales Volume



Steel Sales Volume

(Million Metric Tons)

	/olume by Type	2017	2018	2019	1Q	2Q
То	tal Sales Volume	11.32	11.41	5.65	2.86	2.79
	POSCO Products	7.81 (69%)	7.35 (64%)	3.86 (68%)	1.99 (70%)	1.87 (67%)
	Exports	4.58	4.28	2.18	1.08	1.10
	Imports	1.59	1.86	0.96	0.49	0.47
	Overseas Mills	1.64	1.21	0.70	0.41	0.29
r	Non-POSCO Products	3.51 (31%)	4.06 (36%)	1.79 (32%)	0.87 (30%)	0.92 (33%)



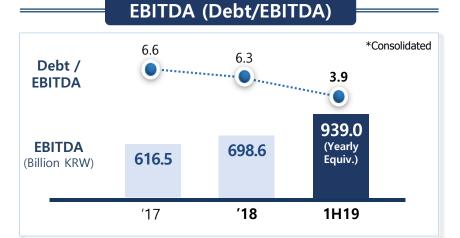


Financial Structure & Ratios

Improved ROE, Debt/EBITDA Ratio Due To Increased Earnings And Reduced Debt

(Billion KRW)	′15	′16	′17	′18	′19.1H
Total Assets	8,043.3	8,288.8	9,170.0	9,881.0	9,947.6
Current Assets	4,346.3	4,681.0	5,047.5	5,980.2	5,772.7
Non-Current Assets	3,697.0	3,607.8	4,122.4	3,900.8	4,174.9
Total Liabilities	5,622.1	5,785.1	6,317.5	6,991.5	6,914.1
Current Liabilities	3,918.4	4,304.7	4,937.9	5,421.1	4,775.9
Trade Finance	1,787.3	1,401.8	1,520.2	1,896.8	931.6
Non-Current Liabilities	1,703.7	1,480.4	1,379.6	1,570.4	2,138.2
Equities	2,421.2	2,503.7	2,852.5	2,889.5	3,033.6
Issued Capital and Capital Surplus	902.6	902.6	1,170.3	1,170.9	1,170.9
Retained Earnings	1,472.0	1,524.8	1,644.4	1,732.3	1,849.5

ROE & ROA 12.8% *Consolidated 6.6% **ROE** 5.4% 3.8% 2.0% **ROA** 1.6% 384.0 **Net Profit on** Controlling (Yearly 175.9 Interest 155.2 Equiv.) (Billion KRW) 17 **′18** 1H19

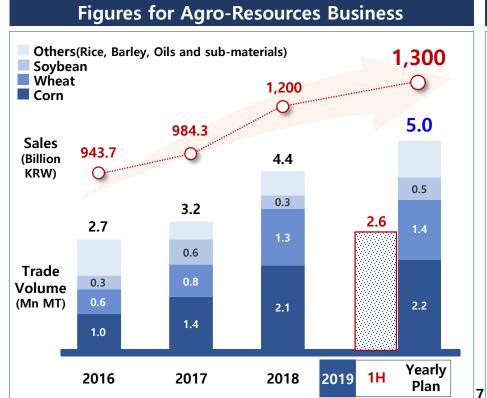


Agro-Resources Business Overview

Growing as a core business in preparation for domestic food security

- **Business Background**
- Growing opportunities along with the continued growth in global agro trading (AAGR: 6.1%)
- Securing domestic food security low self-sufficiency of food vis-à-vis OECD average (less than 10% except for rice)





Production

- Strong production and yields, positive OP
- Expansion of CPO Mill Unit 1 complete, Unit 2 in progress



Ukraine Grain Terminal

- Developing new markets in Asia & MENA regions
- · Securing competency through supply-side infrastructure



Mvanmar RPC**

- Unit 1 acquired in Nov '17, Unit 2 completed in May '19
- Secured independent sourcing plant for overseas sales



Expansion of Trading Volume

- Expand markets in China, EU, MENA and Korea through the sourcing infrastructure in Ukraine Gain trading competence through enhanced sourcing
- * Crude Palm Oil ** Rice Processing Complex

Agro-Resources Business Strategy

Stable Growth Through Businesses Throughout The Value Chain

Stage 1 (~'18)

Enhancing trading competence and increasing handling volume

Diversification of suppliers/customers

Sales (Tn KRW)

1.2

Volume (Mn MT)

4.4

Stage 2 ('19~'23)

Completing the supply-chain through mid-stream expansion

Cost reduction through asset acquisition

Sales (Tn KRW) 2.5 Volume (Mn MT)

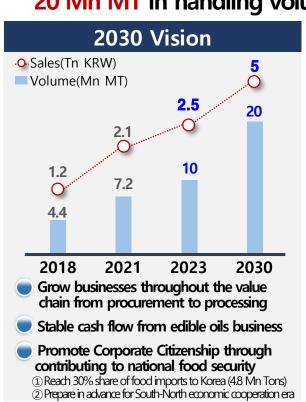
Stage 3 ('24~'30)

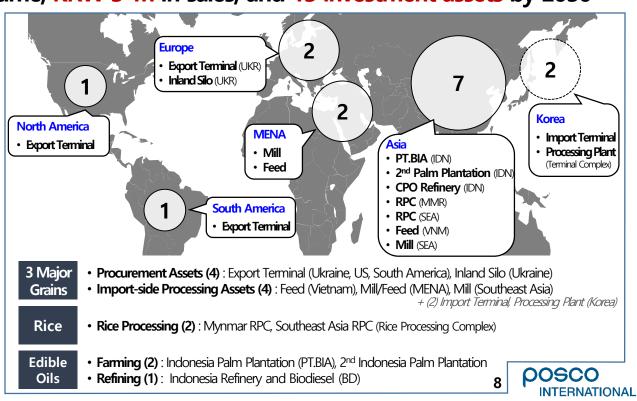
Establishing as a core business through a stable revenue stream

Become a Top-Tier grain trader in Asia

Sales (Tn KRW) 5 Volume (Mn MT) 20

"20 Mn MT in handling volume, KRW 5 Tn in sales, and 15 investment assets by 2030"





Appendix 1. Quarterly Performance Summary



[Key Profit & Loss Items, in Billion KRW]		2Q18	3Q18	4Q18	1Q19	2Q19
	Total Operating Profit	136.0	69.3	117.2	164.4	180.0
	Myanmar Gas Field (B.D. / A.D.)	77.7 / 70.9	17.7 / 14.8	78.5 / 71.7	111.4 / 102.8	1334 / 124.3
OP	Other Energy Businesses	-0.4	-3.0	-2.9	0.4	1.7
	Trading & Etc.	42.6	47.0	27.1	46.7	40.6
	Subsidiaries	15.4	10.5	21.3	14.5	13.4
	Total Profit Before Tax	53.6	21.8	-26.0	122.0	160.1
Profit Before Tax	F/X Profit & Loss	-10.5	-1.8	8.6	5.1	7.3
	Finance Costs	-34.7	-36.3	-47.3	-38.0	-26.6
	Myanmar Gas Pipe (SEAGP, 25%)	8.8	-9.0	4.3	11.8	19.5
	Equity Method Profit & Loss	-1.5	-1.0	2.7	-11.0	6.3
	Other Profit & Loss	-47.5	1.4	-105.4	-0.5	-23.5

Market Indices (KRW, U\$/bbl,%)	KRW/USD (Quarter-End)	1,121.70	1,112.70	1,118.10	1,137.80	1,156.80
	Dubai Crude (Avg.)	72.0	74.1	68.1	63.4	67.5
	Libor 3M (USD, Avg.)	2.33767	2.33572	2.62213	2.69218	2.50665





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