



Leading **C**lient **S**uccess through **S**mart **D**igital **T**ransformation

HYUNDAI AUTOEVER

Investor Relations 2019

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Disclaimer

The financial numbers and statements included in the following presentation represent statements made before the accounting audit by external auditor for the financial results of 2019 3Q and are presented here today solely for the purpose of offering investors an understanding of the Company. Part of the presentation is subject to change in the process of final accounting audit.

Also, This document contains certain “forward-looking statements,” and such forward-looking statements are made based on management’s current expectations, beliefs or plans, as well as assumptions based on information currently available to, management. Forward-looking statements relate to future events and address our expected future business condition and financial performance, and often contain words such as “target,” “forecast,” “prospective,” “proceed,” “plan,” “strategy”. Moreover, forward-looking statements are subject to changes in business conditions and are inherently susceptible to uncertainties that may cause our actual future results to materially deviate from those expressed in or implied by the forward-looking statements. Any projections in this document are made as of the date hereof taking into account current market conditions and the business direction of the Company, and may change based on any changes in market conditions or the Company’s strategies. The Company does not have any obligation to update or revise any forward-looking statements, regardless of the occurrence of new information, future events or otherwise.

Income Statement (Consolidated Financial Statements)

(Unit: Mil KRW)

Description	Y2018		Y2019						
	3Q	1Q~3Q	1Q	2Q	3Q	YoY	QoQ	1Q~3Q	YoY
Sales	346,846	996,486	306,819	408,356	385,451	+11.1	-5.6	1,100,626	+10.5
Gross Profit	38,453	104,292	30,872	44,290	41,360	+7.6	-6.6	116,522	+11.7
Operating Profit	19,624	49,053	11,717	22,824	20,649	+5.2	-9.5	55,189	+12.5
Ratio(%)	5.7	4.9	3.8	5.6	5.4			5.0	
Pre-tax Profit	20,841	53,125	13,041	24,056	22,037	+5.7	-8.4	59,134	+11.3
Net Profit	15,239	41,708	9,215	17,358	15,135	-0.7	-12.8	41,708	+4.0
Ratio(%)	4.4	4.0	3.8	5.6	3.9			3.8	

Earnings by Business Division (Consolidated)

(Unit: Mil KRW)

Description		'18.1Q~3Q	'19.1Q~3Q	YoY (%)
S I	Sales	458,569	507,468	10.7
	Portion(%)	46.0	46.1	
I T O	Sales	537,917	593,158	10.3
	Portion(%)	54.0	53.9	
Total	Sales	996,486	1,100,626	10.5
	Operating Profit	49,053	55,189	12.5
	Ratio(%)	4.9	5.0	

SI Division Sales

- Genesis standard architecture & Online Platform
- Expanding CCS to Europe
- Hyundai steel Process Innovation
- Mobis Auto parts System Integration
- Kia ERP Upgrade in Mexico plants

ITO Division Sales

- Effect from Integration of workforce
- Providing SAP license to Mobis

Operating Profit

- Sales growth
- Efforts to improve PJT profit, etc.

* SI : System Integration, ITO : IT Outsourcing

Balance Sheet (Consolidated Financial Statements)

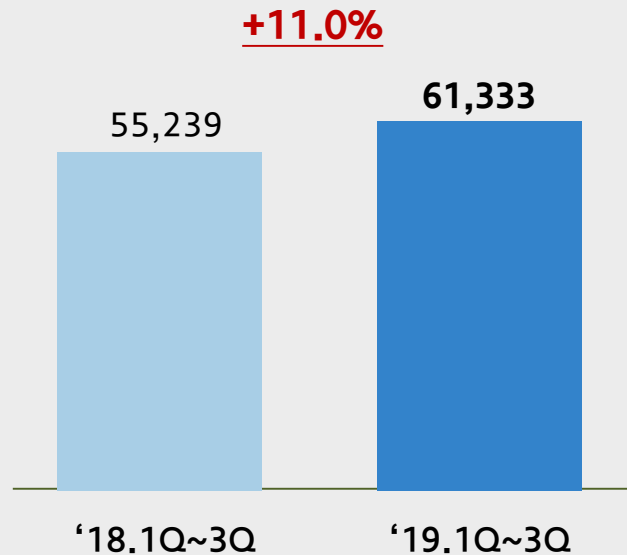
(Unit: mil KRW)

Description	2018	%	2019.3Q	%	Change (amount)	Change (%)
Assets	829,071	100.0	1,006,336	100.0	177,265	21.4
Liabilities	377,483	45.6	508,365	50.5	130,882	34.7
Borrowings	5,076	0.6	3,878	0.4	-1,198	-23.6
Equity	451,588	54.4	497,971	49.5	46,383	10.3
Capital stock	10,326	1.2	10,500	1.0	174	1.7
L/E Ratio (%)		83.5		102.1		18.6p

Expense & Gain / Loss (Consolidated)

SG&A

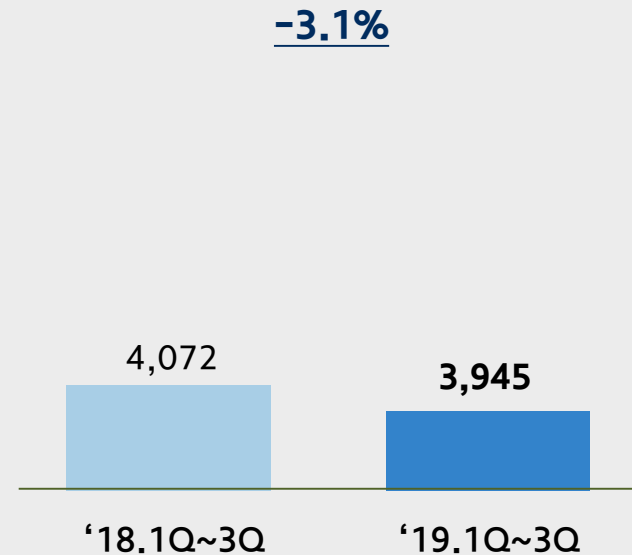
(Unit: mil KRW)



- Increase in R&D expense
- Increase in Labor cost due to SG&A headcount increase
- IPO expense

Non-operating Income/Expense

(Unit : Mil KRW)



- Increase in lease related Interest expenses

Overseas Subsidiaries Sales by Regions

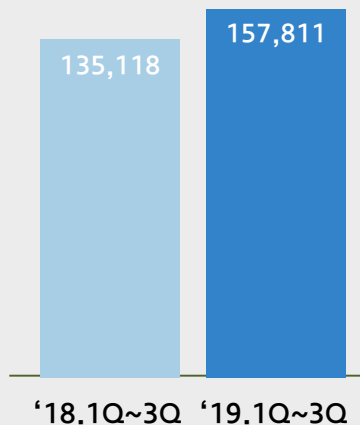
(Internal Transaction Included & based on local currency)

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America

(Unit: Thou USD)

+16.8%

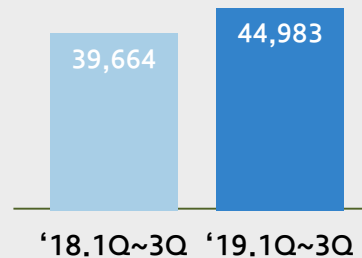


- Increase in sales on SI division
 - HCA Next Generation System and Storage
 - Homepage Renewal
 - Digital car key & Car cloud

Europe

(Unit: Thou EUR)

+13.4%

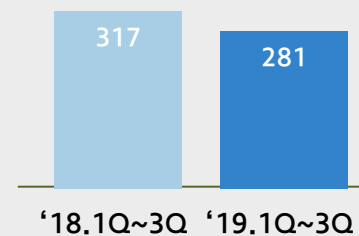


- Increase in sales on SI division
 - Connected Car System

China

(Unit: Mil CNY)

-11.5%

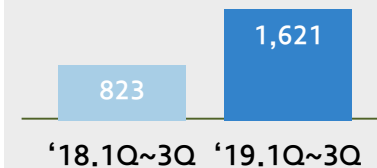


- Decrease in sales on SI division
 - BHMC MES server

India

(Unit: Mil INR)

+97.0%



- Increase in sales on SI division
 - KMI manufacturing plant

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